



**PUBLIC NOTICE**  
**KERN VALLEY HEALTHCARE DISTRICT**  
**AGENDA FOR BOARD OF DIRECTORS**

**December 12, 2024 – 2:00 p.m.**

**Location: Administrative Conference Room**

**[www.kvhd.org](http://www.kvhd.org)**

**REMOTE PARTICIPATION: Microsoft Teams**  
**Meeting ID: 286 798 760 253      Passcode: nF9hZ7MA**

Director Elconin will be participating remotely from:  
1351 21<sup>st</sup> Avenue North  
Myrtle Beach, SC 29577

**A. CALL TO ORDER**

**B. OATH OF OFFICE CEREMONY**

Ross Elliott, Board Secretary

**C. APPROVAL OF AGENDA**

*(pages 1-4)*

**1. Flag Salute**

**2. Invocation**

**3. Mission Statement:** We will provide high quality, efficient patient-care services that respond to community and provider needs. We will provide leadership in health promotion and education for our patients, residents, medical staff, employees and community throughout the district.

**D. PUBLIC COMMENT:** This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Board at a later meeting. Also, the Board may take action to direct the staff to place a matter of business on a future agenda. The Board cannot take action on items not listed on the agenda for action. Speakers are limited to three minutes. Please state your name before making your comment.

**E. CONSENT AGENDA:** The following items are considered routine and non-controversial by Hospital Staff. Consent items are listed as **ACTION** items and may be approved by one motion if no member of the Board or audience wishes to comment or ask questions. If comment or discussion is desired, the item will be removed from the Consent Agenda and will be considered separately.

**1. Board of Directors Meeting Minutes – November 14, 2024**

*(pages 5-8)*

*Recommendation – Approve minutes as presented*

2. **Building & Planning Meeting Minutes – November 26, 2024** (pages 9-11)  
*Recommendation – Accept minutes pending committee approval*
3. **Finance Committee Meeting Minutes – November 27, 2024** (pages 12-14)  
*Recommendation – Accept minutes pending committee approval*
4. **Unaudited Financial Statement – October 2024** (pages 15-26)  
*Recommendation – Accept financial statement as presented*
5. **Contracts:** (page 27)  
*Recommendation – Continue with contracts*
  - a. Amazon Web Services – Data Back-up and Cold Storage
  - b. CCAHN – Credentialing Review
  - c. Kern County EMS – Mass Casualty Storage Trailer
  - d. DFI Enterprises – Inspector of Record
  - e. Healthstream, Inc. – Intranet CMS with Policy Manager
  - f. Nuance Communications – Dragon Medical License
  - g. One Legacy – Organ Procurement
  - h. Psychiatric Medical Practitioners – Behavioral Health Services
  - i. TeleConnect Therapies – Mental Health Telemedicine MVHC
  - j. Texas Health Resources (Premier) – Purchasing Agreement
  - k. Wolters Kluwer (Up-To-Date) – Clinical Support Resources
6. **Board Personnel & Policy Meeting Minutes – November 25, 2024** (pages 28-30)  
*Recommendation – Accept minutes pending committee approval*
7. **Human Resources Report – October 2024** (pages 31-32)  
*Recommendation – Accept report as presented*
8. **Policies:**  
*Recommendation – Approve policies as presented*
  - Pharmacy:
    - Immediate Use Compounding
    - Quality Assurance for Sterile Compounding
  - Surgery:
    - Preparation and Transport of Soiled Instruments for Reprocessing
  - Emergency Department:
    - Procedural Sedation
  - Human Resources:
    - Paydays Payroll Paychecks
  - General Accounting:
    - Uniform Accounting
  - Health Information Management:
    - Release of X-Ray Images
  - Materials Management:
    - Computerized Inventory Control System
    - Stock Item Purchase

**9. Manuals:***Recommendation – Approve manuals as presented*

- Rural Health Clinic
- Infection Control
- SNF Infection Control
- Mesa Clinical Pharmacy
- Lab – Chemistry
- Lab – Hematology
- Lab – Specimen Collection

**10. Medical Appointments:***Recommendation – Approve appointments as presented*

- Salma Khan, MD – Radiology – Provisional
- Justin Broadhead, DO – Radiology – Provisional
- Marcus Alvarez, MD – Radiology – Provisional
- Rene Madera-Font, MD – Emergency Medicine – Locum Tenens Staff

**11. Medical Reappointments:***Recommendation – Approve as presented*

- \* Change of Staff Category – Kevin Chamas, MD from Active to Courtesy Staff

**12. Chief of Medical Staff Report***(page 33)**Recommendation – Review report***13. Chief Nursing Officer Report***(page 34)**Recommendation – Review report***14. Chief Information Officer Report***(page 35)**Recommendation - Review report***15. Foundation/Auxiliary Report***(page 36)**Recommendation – Review report***16. Capital Expenditure Request – Radiology Equipment Upgrade***(pages 37-42)**Recommendation – Approve proposal from GE Healthcare***17. Capital Expenditure Request – Surgery Med Gas***(pages 43-52)**Recommendation – Approve proposal from Beacon Medaes***18. 340B Legal Counsel Engagement – Powers Law***(pages 53-55)**Recommendation – Approve Powers Law proposal as presented***F. REPORTS:****1. Chief Executive Officer**

Tim McGlew, Chief Executive Officer

*Information**Recommendation – Hear report*

- G. OLD BUSINESS:**
- 1. Contract Review – Cyrano Systems** *Action*  
*Recommendation – Discussion contract to determine necessity*
- H. NEW BUSINESS:**
- 1. Emergency Department Physician Coverage/Overlap** *Action*  
Tim McGlew, CEO  
*Recommendation – Considering increasing shift overlap*
  - 2. Patient Statistics – 13-month Trending** *Discussion*  
John Lovrich, CFO  
*Recommendation – Review report*  
*(page 56)*
  - 3. Product Line Summary** *Discussion*  
John Lovrich, CFO  
*Recommendation – Review draft Product Line Summary*  
*(handout)*
  - 4. Building and Planning Meeting Discussion** *Action*  
Ross Elliott, Board Secretary  
*Recommendation – Evaluate need for monthly meetings*
  - 5. December Committee Meeting Dates** *Action*  
Katheryn Elconin, Board Chair  
*Recommendation – Determine meeting dates due to holidays*
- I. DIRECTORS COMMENTS ON ITEMS NOT APPEARING ON THE AGENDA**
- J. CLOSED SESSION:**
- Existing Litigation – Benson/Lao v. KVHD
  - Existing Litigation – Volkava v. KVHD
  - Potential Litigation – Rostad v. KVHD
  - Performance Evaluation: Chief Executive Officer
- K. CLOSED SESSION REPORT**  
Scott Nave, Legal Counsel
- L. ADJOURNMENT**

*Posted in lobby (12/06/24 @ 2:00pm)*



**KERN VALLEY HEALTHCARE DISTRICT  
MINUTES FOR BOARD OF DIRECTORS MEETING**

Location: Administrative Conference Room/Teams  
Thursday, November 14, 2024 – 2:00pm

**PRESENT:** Katheryn Elconin, Board Chari  
Fred Clark, 1st Vice Chair (participating remotely)  
Gene Parks, 2<sup>nd</sup> Vice Chair  
Ross Elliott, Secretary  
John Blythe, Treasurer  
Tim McGlew, Chief Executive Officer  
John Lovrich, Chief Financial Officer  
Mark Gordon, Chief Nursing Officer  
Cary Zuber, Chief Information Officer  
Scott Nave, Legal Counsel  
Dena Griffith, Risk Manager  
Greg Davis, Director of Population Health  
Deb Hess, Public Relations/Marketing

- A. CALL TO ORDER:** The meeting was called to order at 2:01pm by Director Elconin.
- B. APPROVAL OF THE AGENDA:** A motion was made by Director Clark to approve the agenda as distributed. The motion was seconded by Director Parks. Using a roll-call vote, the motion passed unanimously.
- 1. FLAG SALUTE:** Director Parks
  - 2. INVOCATION:** Mark Gordon, CNO
  - 3. MISSION STATEMENT:** We will provide high quality, efficient patient-care services that respond to community and provider needs. We will provide leadership in health promotion and education for our patients, residents, medical staff, employees and community throughout the district.
- C. PUBLIC COMMENT:** No public comment this afternoon.
- D. CONSENT AGENDA:**
1. Board of Directors Meeting Minutes – October 10, 2024
  2. Board Governance Meeting Minutes – October 29, 2024
  3. Board Compliance Meeting Minutes – October 29, 2024
  4. Building & Planning Meeting Minutes – October 29, 2024
  5. Finance Committee Meeting Minutes – October 30, 2024
  6. Unaudited Financial Statement – September 2024
  7. Contracts:
    - a. Digi International (Smart Sense) – Cold Storage Monitoring
    - b. ADT Security Services – Retail Pharmacy
    - c. Allmed Healthcare Management – External Peer Review

- d. Cyrano Systems – Public Relations/Marketing – *Pulled by Director Parks*
  - e. Gary Finstad, MD – EKG Reading
  - f. Sienna Hospitalist Group – AC Medical Director
  - g. Sienna Hospitalist Group – Hospitalist Service
  - h. Sienna Hospitalist Group – SNF Medical Director
  - i. Hospital Council of Central CA – Membership Dues
  - j. Houchin Blood Bank – Blood/Packed Cells
  - k. Kern Psychiatric Health and Wellness – Psychiatric Services
  - l. Samantha Mongar, DO – MVHC Medical Director
  - m. RLH Fire Protection – Fire Sprinkler Inspection
  - n. Southfork Union MOU – Mobile Clinic
  - o. Holly Spohn-Gross, DPM – Podiatry (Clinic/SNF)
  - p. Tyco/Johnson Security – Retail Pharmacy
  - q. Valley Children’s Hospital – Transfer Agreement
  - r. VALIC – Retirement Plan
8. Board Personnel & Policy Meeting Minutes – October 28, 2024
9. Human Resources Report – September 2024
10. Policies:
- Nursing:
    - Documentation in the Electronic Health Record (EHR)
    - Medication Reconciliation
  - Radiology:
    - Computed Tomography Scanner Malfunction/Crash
    - Radiation Safety Lead Shield Inspection
  - Rehabilitation Services:
    - Assessments – Evaluation and Competency
    - Attendance
    - Billing
    - Cleaning – Equipment and Clinic
    - Fax Transmissions
    - Linen Usage
  - Human Resources:
    - Employee Relations
    - Employment of a Relative
    - Exempt Personnel
    - Hours and Services
    - Job Descriptions
    - Paid Time Off (PTO) Cash-Out
  - Information Systems:
    - Encryption Policy
  - Health Information Management:
    - Health Information Management Department Services
  - Administration:
    - Policy/Procedure Development, Review, Revision and Approval
  - Materials Management:
    - Packing and Labeling
    - Purchase Order Status Change
    - Stock Rotation

- 11. Manuals:
  - Health Information Management
  - Medical Staff
  - Compliance
  - Surgery
  - Staff Development
- 12. Medical Appointments: None
- 13. Medical Reappointments: None
- 14. Chief of Medical Staff Report
- 15. Chief Nursing Officer Report
- 16. Chief Information Officer Report
- 17. Foundation/Auxiliary Report
- 18. Clinicians Telemed Medical Group Amendment
- 19. Healthcare Consulting Services Agreement (Andy Werking)

Director Parks requested that item 7d, the agreement with Cyrano Systems, be pulled from the consent agenda for further discussion. This will be placed under New Business as item 2. A motion was then made by Director Elliott to approve the consent agenda as amended. The motion was seconded by Director Blythe. Using a roll-call vote, the motion passed with a vote of 5/0.

**E. REPORTS:**

- 1. **Chief Executive Officer:** Mr. McGlew reported that he has reached out to the owner of the vacant lot next to the 12424 Mt. Mesa Road property to see if they would be interested in donating or selling the lot to the District. Mr. McGlew reported that he is working with Mr. Easterday to address the shower issue on the Med/Surg unit. The plan is to upgrade the restrooms. Mr. McGlew stated the TriCare negotiations are complete and will go into effect 1/01/25. Mr. McGlew stated he received a letter from the owner of the property in Bodfish and they are interested in proceeding with the donation to KVHD. Mr. McGlew updated the Board on Anthem issue that impacted several clinic patients. There was also lengthy discussion about how to address and/or notify the patients. The District's Christmas luncheon is scheduled for December 18<sup>th</sup>, and all Board members are encouraged to attend. Mr. McGlew also reported that he continues to work on recruitment of ER physicians. Director Elliott asked if the TriCare agreement was the VA one. Mr. McGlew stated it was not, but that he is continuing to work on the VA agreement. Director Elliott formally requested Mr. McGlew to report back next month on the progress made.

**F. OLD BUSINESS:** None

**G. NEW BUSINESS:**

- 1. **Security Services Discussion (including Job Descriptions for Lead Security Officer and Security Officer Positions):** Mr. Gordon presented the proforma for security services. The reason for trying to move this service back in-house is related to a proposed increase by the current vendor. The anticipated stated date would be January 1<sup>st</sup>. Director Elliott stated he is concerned about potential hidden costs. Director Elliott made a motion to approve moving the service back in-house, including the job descriptions. The motion was seconded by Director Blythe. Using a roll-call vote, the motion was approved with a vote of 4/1, with Director

Parks voting No. The Board requested a 90-day review of how things are going. This item will be added to the April agenda for review and discussion.

- 2. Contract Review – Cyrano Systems:** This agreement was pulled from the Consent Agenda by Director Parks. Director Parks asked if this service was necessary. Mrs. Hess explained what this service is currently being used for including some promotional videos. Mr. Zuber explained that the District can look the value we are getting out of this service. Mr. Zuber further stated that we now have additional talent with the new marketing person that recently came on board and may not need to continue using Cyrano. Mr. Zuber stated he will report back at the next meeting. This item was tabled to the next meeting for discussion and action.

**H. DIRECTOR’S COMMENTS ON ITEMS NOT APPEARING ON THE AGENDA:**

**Director Blythe:** Director Blythe stating we are still waiting on the election to be certified. Director Blythe also stated that one of the other candidates, Al Landry, may have some good input regarding behavioral health services.

**Director Elliott:** Director Elliott had no additional comments.

**Director Parks:** Director Parks congratulated those who got re-elected.

**Director Clark:** Director Clark stated a decision still needs to be made with regard to the Triscend index allocations.

**Director Elconin:** Director Elconin had no additional comments.

**I. CLOSED SESSION:** The Board and Legal Counsel went into closed session at 2:55pm.

- Medical Quality Report
- Existing Litigation – Benson/Lao v. KVHD
- Existing Litigation – Volkava v. KVHD
- Potential Litigation – Rostad v. KVHD
- Performance Evaluation: Chief Executive Officer

The board came out of closed session at 3:14pm.

**J. CLOSED SESSION REPORT:** The closed session report was given by Scott Nave, Legal Counsel. In closed session, the Risk Manager gave the Medical Quality Report. Legal Counsel updated the Board on Benson, Volkava and Rostad. The Board tabled the CEO performance evaluation to the next Building and Planning Committee meeting. No other items were discussed, and no action was taken.

**K. ADJOURNMENT:** The meeting was adjourned at 3:14pm by Director Elconin.

Approved by:

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Ross Elliott, Secretary

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Fred Clark, 1<sup>st</sup> Vice Chairman





**BUILDING AND PLANNING COMMITTEE  
AND SPECIAL MEETING OF THE BOARD OF DIRECTORS MINUTES  
Tuesday, November 26, 2024 – 1:00pm  
Administrative Conference Room**

**In Attendance:**      Katheryn Elconin, Chairman  
Fred Clark, 1<sup>st</sup> Vice Chair  
Gene Parks, 2<sup>nd</sup> Vice Chair (joined at 1:35pm remotely)  
John Blythe, Treasurer  
Ross Elliott, Secretary (arrived at 1:55pm due to traffic)  
Tim McGlew, Chief Executive Officer  
John Lovrich, Chief Financial Officer  
Mark Gordon, Chief Nursing Officer  
Cary Zuber, Chief Information Officer  
Bob Easterday, Plant Operations Manager  
Greg Davis, MVHC Manager

**Guest:**                David Wright, Triscend

- A. **Call to Order:** The meeting was called to order at 1:08pm by Director Elconin.
- B. **Approval of Agenda:** The agenda was approved as distributed, although the Triscend Index Allocation Change Opportunity will be discussed later in the meeting when Director Elliott arrives. JB, FC, 3/0 (GP and RE arrived late).
- C. **Public Comment:** None
- D. **Approval of Minutes from October 29, 2024 Meeting:** The minutes of the October 29, 2024 meeting were approved as distributed. FC, JB, 3/0 (GP and RE arrived late).
- E. **Triscend CAP-Ex Index Allocation Change Opportunity:** This item was delayed from a prior meeting as the Board wanted to wait for the outcome of the presential election as that may impact interest rates. The policy is currently 100% allocated to the One-Year Multi-Index Strategy. David Wright of Triscend presented the Board with the index allocation opportunities for the upcoming year. After brief discussion, Mr. Wright recommended splitting the allocation between the One-Year Multi-Index strategy and the One-Year High Cap Multi Index strategy. The committee held making a decision until Director Elliott arrives. (Director Parks arrived at 1:35pm and Director Elliott arrived at 1:55pm). After Director Elliott arrived, a motion was made by Director Parks to move forward with splitting the allocation 50/50 with the recommended strategies (Multi Index and High Cap Multi Index). The motion was seconded by Director Blythe. Motion passed with a vote of 5/0. Mr. McGlew will notify Triscend of the allocation change.

- F. Project Update:** The project update summary was given by Mr. Easterday.
- 1. Master Plan:** Plans were approved on April 15, 2024. Mr. Easterday is keeping this date on our radar as we may need to request an extension at the one-year mark.
    - FEMA Grant Update:** The FEMA grant is still in FEMA review. No additional requests for information have been received.
    - Construction Manager Discussion:** No update.
  - 2. New Administration Building:** Work is progressing on Suite C. The suite is being prepped for painting. The carpet is also on-site and will be installed after the painting is complete.
  - 3. Emergency Generator:** Mr. Easterday reported that six of the switchgears units have arrived. Three were craned onto the second floor of the surgery building, and three were craned into the yard next to the generator. The electricians are doing preparatory work to pull the wire into the conduits. The remaining three pieces of switchgear is now scheduled to arrive in December.
  - 4. Boiler #2 Replacement:** Installation of the boilers is complete. All work has been completed. One ADC for the seismic bracing of the pipes has been approved by HCAI/OSHPD. Project is ready to close.
  - 5. NPC Seismic Upgrade of Dietary, Surgery, and Central Plant Buildings:** HCAI is requesting further study to be done. The architect feels that this is not necessary, and is scheduling a meeting with HCAI, the architect, and the hospital to discuss why they feel this study should be done. This meeting still needs to be scheduled. There has been no movement on this project.
  - 6. Dietary Stove Installation:** The stove has arrived. Anchoring materials have been ordered. The stove did not come with the required seismic feet, so those have been ordered. Removal of the steam kettles has begun and the stove installation is scheduled for next week.
  - 7. Skilled Nursing Building Reclassification:** A narrative and drawings showing proof of the required separations of the building and utilities has been created by the architect and submitted to HCAI/OSHPD.
  - 8. Dietary Area Cosmetic Work:** This project was put on hold due to other pressing issues. Work will resume when other projects are completed.
- G. Acute Care Restroom Remodel Project:** Mr. Easterday presented a cost estimate for the upgrade of the acute care patient restrooms. As part of the project, Mr. Easterday would like to upgrade the shower valves in an effort to improve the water temperatures that we continue to have struggles with. Mr. Easterday plans to start with the shower valve in one room before proceeding with the others, but is requesting approval to replace all shower doors, toilets, bed pan washers, paint, and cove base. A motion was made by Director Parks to proceed with the project. The motion was seconded by Director Blythe. Motion passed with a vote of 4/0 (Director Elliott unable to vote by phone and had not arrived when this item was discussed).
- H. Concrete Repair Project:** Mr. Easterday reported that there are two concrete seams that are currently a trip hazard due to the concrete being lifted by tree roots. One of which is located at the top of the handicap walkway leading to Physical Therapy. Mr. Easterday

received a proposal from Lapham Construction to repair the two areas for a combined cost of \$21,346, with the handicap walkway costing \$8,969 and the acute sidewalk at \$12,377. GL Vega declined to bid. Kelly Gonzales gave a verbal quote for the walkway of \$6,000 and the acute sidewalk at \$4,500, but stated he would bring hard copies this afternoon. Director Elliott made a motion to approve the repairs for an amount not to exceed \$15,000. The motion was seconded by Director Clark. Motion passed with a vote of 5/0.

- I. Invoice Review/Approval:** The invoices were reviewed and discussed. A motion was made by Director Elliott to approve the three invoices for payment. The motion was seconded by Director Clark. The motion passed with a vote of 5/0.
  - 1. JTS Construction – Application 11 – Generator Upgrade
  - 2. JTS Construction – Application 12 – Generator Upgrade
  - 3. RED Inc. Architects – Inv. #6859 – Boiler #2 Replacement
  
- J. Mesa Clinical Pharmacy Upgrade Discussion:** Mr. Easterday presented a potential option for addressing the upgrade of the pharmacy which would be a modular unit. Including site work, the project could run upwards of \$1 million. After brief discussion, the Board requested that Mr. Lovrich prepare a return on investment and present at a future meeting.
  
- K. Adjournment:** The meeting was adjourned at approximately 2:22pm by Director Elconin.

Submitted By: \_\_\_\_\_

Approved By: \_\_\_\_\_



**MINUTES FOR FINANCE COMMITTEE MEETING  
ADMINISTRATIVE CONFERENCE ROOM  
Wednesday, November 27, 2024 – 1:00pm**

**A. CALLED TO ORDER:** The meeting was called to order by Director Blythe at 1:00p.m.

**PRESENT:** John Blythe, Committee Chair  
Gene Parks, Committee Member (remotely)  
Tim McGlew, Chief Executive Officer  
John Lovrich, Chief Financial Officer  
Mark Gordon, Chief Nursing Officer  
Cary Zuber, Chief Information Officer  
Amy Smith, Controller  
Sally Emery, Compliance Officer  
Sherry Jordan, Revenue Cycle Manager  
Stuart Cline, Radiology Manager  
Christine Pulido, Materials Manager  
Ross Elliott, Board Member (did not participate)

**B. CHANGES TO AGENDA:** The agenda was approved as distributed, although item G3, the Radiology Equipment Upgrade, will be discussed immediately following public comment to allow Mr. Cline to get back to his department.

**C. APPROVAL OF MINUTES:** The minutes of the October 30, 2024 meeting were approved as distributed.

**D. PUBLIC COMMENT:** No public comment.

**E. FINANCIAL STATEMENT – October 2024:**

**Unaudited Financial Statements:** Mr. Lovrich presented the unaudited financial statement for October. For the month, the District had a net surplus of \$105,676, leaving a YTD surplus of \$369,093. Mr. Lovrich also reported that we are in the middle of an audit at the moment, and that the cost report is almost complete.

**Narrative Summary:**

Positive takeaways for the month:

- Long-term care revenue was over budget
- Net patient revenue was over budget
- Retail pharmacy revenue was over budget
- Volumes were up for the month

Negative takeaways for the month:

- Gross days in AR are still too high (95 days)

- Operating expenses were over budget
- Cash balances are down
- Outpatient and clinic revenue were under budget
- Inpatient revenue was under budget

**Local Vendor Aging Report:** The Local Vendor Aging Report was presented by Ms. Smith. As of 11/10/24, the balance was \$31,764.73, with none over 30 days.

**F. OLD BUSINESS:** None

**G. NEW BUSINESS:**

**1. Contract Review/Renewal Summary:**

Amy Smith, Controller

- Amazon Web Services – Data BackUp and Cold Storage
- CCAHN – Credentialing Review
- Kern County EMS – Mass Casualty Storage Trailer
- DFI Enterprises – Inspector of Record
- Healthstream, Inc. – Intranet CMS with Policy Manager
- Nuance Communications, Inc. – Dragon Medical License
- One Legacy – Organ Procurement
- Psychiatric Medical Practitioners, Inc. – Behavioral Health Services
- TeleConnect Therapies – Mental Health Telemedicine MVHC
- Texas Health Resources (Premier) – Purchasing Agreement
- Wolters Kluwer (Up-To-Date) – Clinical Support Resources

The contracts were reviewed, discussed, and approved by this committee and will be placed on the Board consent agenda for full Board consideration.

- 2. Capital Expenditure Request – Surgery Med Gas:** The capital expenditure request for the surgery med gas compressor replacement was presented by Mr. McGlew. After brief discussion, the request was approved by this committee and will be placed on the Board of Directors’ consent agenda for full Board consideration.
- 3. Capital Expenditure Request – Radiology Equipment Upgrade:** The capital expenditure request for the upgrade of the radiology equipment was presented by Stuart Cline, Radiology Manager. Mr. Cline stated he reached out to several vendors and did not receive proposals from some of the vendors. The only two vendors that responded were GE Precision Healthcare and Phillips Healthcare. The two that did not respond were Siemens Healthcare and Carestream Health. The quote from GE was \$193,996. The quote from Phillips was \$281,462. Mr. Cline recommends going with GE. After brief discussion, the committee approved the GE proposal. This item will now be placed on the Board of Directors’ consent agenda for full Board consideration.
- 4. 340B Legal Counsel Proposals:** The proposals for 340B legal counsel was presented by Mr. McGlew. Mr. McGlew stated the 340B program is incredibly complex and feels that we could benefit from legal counsel direction on this program. Mr. McGlew is recommending Powers Law as they have the most experience with this. After brief discussion, the committee approved the Powers Law proposal. The Powers Law proposal will be placed on the Board of Directors consent agenda for full Board consideration.

5. **Emergency Department Physician Coverage/Overlap:** Mr. McGlew is asking for permission to increase the ER physician shifts from 12 hours to 13 hours to allow for shift change-over when necessary due to volume. This would cause an increase in expenses by approximately \$160,000 annually. This item will be placed on the Board of Directors agenda under New Business for full Board consideration.

H. **ADJOURNMENT:** The meeting was adjourned at 1:41pm.

Submitted by:

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Heidi Sage, Executive Assistant

Approved By:

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John Blythe, Treasurer



**Unaudited Financial Statements**

**for**

**Four Months Ending October 31, 2024**

**Certification Statement:**

To the best of my knowledge, I certify for the hospital that the attached financial statements do not contain any untrue statement of a material fact or omit to state a material fact that would make the financial statements misleading. I further certify that the financial statements present in all material respects the financial condition and results of operation of the hospital and all related organizations reported herein.

Certified by:

Amy Smith  
Controller

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**KERN VALLEY HEALTHCARE DISTRICT  
LAKE ISABELLA, CALIFORNIA  
Four Months Ending October 31, 2024**

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**Patient Statistics**

**KERN VALLEY HEALTHCARE DISTRICT  
LAKE ISABELLA, CALIFORNIA  
Four Months Ending October 31, 2024**

|      | Current Month      |                    |                                     |                           | STATISTICS                           | Year-To-Date       |                    |                                     |                           |
|------|--------------------|--------------------|-------------------------------------|---------------------------|--------------------------------------|--------------------|--------------------|-------------------------------------|---------------------------|
|      | Actual<br>10/31/24 | Budget<br>10/31/24 | Positive/<br>(Negative)<br>Variance | Prior<br>Year<br>10/31/23 |                                      | Actual<br>10/31/24 | Budget<br>10/31/24 | Positive/<br>(Negative)<br>Variance | Prior<br>Year<br>10/31/23 |
|      |                    |                    |                                     |                           | <b>Discharges</b>                    |                    |                    |                                     |                           |
| [1]  | 27                 | 30                 | (3)                                 | 21                        | Acute                                | 106                | 118                | (12)                                | 92                        |
| [2]  | 3                  | 2                  | 1                                   | 3                         | Swing Beds                           | 12                 | 9                  | 3                                   | 9                         |
| [3]  | 0                  | 0                  | 0                                   | 0                         | Psychiatric/Rehab                    | 0                  | 0                  | 0                                   | 0                         |
| [4]  | 0                  | 0                  | 0                                   | 0                         | Respite                              | 0                  | 0                  | 0                                   | 0                         |
| [5]  | 30                 | 32                 | (2)                                 | 24                        | Total Adult Discharges               | 118                | 126                | (8)                                 | 101                       |
| [6]  | 0                  | 0                  | 0                                   | 0                         | Newborn                              | 0                  | 0                  | 0                                   | 0                         |
| [7]  | 30                 | 32                 | (2)                                 | 24                        | Total Discharges                     | 118                | 126                | (8)                                 | 101                       |
|      |                    |                    |                                     |                           | <b>Patient Days:</b>                 |                    |                    |                                     |                           |
| [8]  | 98                 | 98                 | 0                                   | 75                        | Acute                                | 342                | 389                | (47)                                | 365                       |
| [9]  | 51                 | 46                 | 5                                   | 15                        | Swing Beds                           | 205                | 182                | 23                                  | 60                        |
| [10] | 0                  | 0                  | 0                                   | 0                         | Psychiatric/Rehab                    | 0                  | 0                  | 0                                   | 0                         |
| [11] | 0                  | 0                  | 0                                   | 0                         | Respite                              | 0                  | 0                  | 0                                   | 0                         |
| [12] | 149                | 144                | 5                                   | 90                        | Total Adult Patient Days             | 547                | 571                | (24)                                | 425                       |
| [13] | 0                  | 0                  | 0                                   | 0                         | Newborn                              | 0                  | 0                  | 0                                   | 0                         |
| [14] | 149                | 144                | 5                                   | 90                        | Total Patient Days                   | 547                | 571                | (24)                                | 425                       |
|      |                    |                    |                                     |                           | <b>Average Length of Stay (ALOS)</b> |                    |                    |                                     |                           |
| [15] | 3.6                | 3.3                | (0.3)                               | 3.6                       | Acute                                | 3.23               | 3.3                | 0.1                                 | 4.0                       |
| [16] | 17.0               | 20.8               | 3.8                                 | 5.0                       | Swing Bed                            | 17.1               | 20.8               | 3.7                                 | 6.7                       |
| [17] | 0.0                | 0.0                | 0.0                                 | 0.0                       | Psychiatric/Rehab                    | 0.0                | 0.0                | 0.0                                 | 0.0                       |
| [18] | 5.0                | 4.5                | (0.4)                               | 3.8                       | Total Adult ALOS                     | 4.6                | 4.5                | (0.1)                               | 4.2                       |
| [19] | 0.0                | 0.0                | 0.0                                 | 0.0                       | Newborn ALOS                         | 0.0                | 0.0                | 0.0                                 | 0.0                       |
| [1]  |                    |                    |                                     |                           | <b>Average Daily Census (ADC)</b>    |                    |                    |                                     |                           |
| [20] | 3.2                | 3.2                | 0.0                                 | 2.4                       | Acute                                | 2.8                | 3.2                | (0.4)                               | 3.0                       |
| [21] | 1.6                | 1.5                | 0.2                                 | 0.5                       | Swing Beds                           | 1.7                | 1.5                | 0.2                                 | 0.5                       |
| [22] | 0.0                | 0.0                | 0.0                                 | 0.0                       | All Other Adult                      | 0.0                | 0.0                | 0.0                                 | 0.0                       |
| [23] | 4.8                | 4.6                | 0.2                                 | 2.9                       | Total Adult ADC                      | 4.4                | 4.6                | (0.2)                               | 3.5                       |
| [24] | 0.0                | 0.0                | 0.0                                 | 0.0                       | Newborn                              | 0.0                | 0.0                | 0.0                                 | 0.0                       |
|      |                    |                    |                                     |                           | <b>Long Term Care:</b>               |                    |                    |                                     |                           |
| [25] | 1,441              | 1,437              | 4                                   | 1,238                     | SNF/ECF Resident Days                | 5,708              | 5,728              | (20)                                | 4,906                     |
| [26] | 1                  | 3                  | (2)                                 | 1                         | SNF/ECF Resident Discharges          | 15                 | 10                 | 5                                   | 9                         |
| [27] | 0                  | 0                  | 0                                   | 0                         | CBRF/Assisted Living Days            | 0                  | 0                  | 0                                   | 0                         |
| [28] | 46.5               | 46.4               | 0.1                                 | 39.9                      | Average Daily Census                 | 46.4               | 46.6               | (0.2)                               | 39.9                      |
|      |                    |                    |                                     |                           | <b>Emergency Room Statistics</b>     |                    |                    |                                     |                           |
| [29] | 24                 | 26                 | (2)                                 | 19                        | ER Visits - Admitted                 | 99                 | 103                | (4)                                 | 83                        |
| [30] | 352                | 300                | 52                                  | 324                       | ER Visits - Discharged               | 1,532              | 1,191              | 341                                 | 1,218                     |
| [31] | 264                | 355                | (91)                                | 328                       | ER - Urgent Care Visits              | 1,118              | 1,409              | (291)                               | 1,331                     |
| [32] | 640                | 681                | (41)                                | 671                       | Total ER Visits                      | 2,749              | 2,703              | 46                                  | 2,632                     |
| [33] | 3.75%              | 3.82%              |                                     | 2.83%                     | % of ER Visits Admitted              | 3.60%              | 3.83%              |                                     | 3.15%                     |
| [34] | 80.00%             | 87.72%             |                                     | 90.48%                    | ER Admissions as a % of Total        | 93.40%             | 87.96%             |                                     | 90.22%                    |
|      |                    |                    |                                     |                           | <b>Outpatient Statistics:</b>        |                    |                    |                                     |                           |
| [35] | 1,047              | 931                | 116                                 | 1,006                     | Total Outpatients Visits             | 3,973              | 3,694              | 279                                 | 3,934                     |
| [36] | 21                 | 25                 | (4)                                 | 8                         | Observation Bed Days                 | 76                 | 100                | (24)                                | 46                        |
| [37] | 1,342              | 1,260              | 82                                  | 1,238                     | Clinic Visits - Primary Care         | 5,122              | 4,999              | 123                                 | 5,010                     |
| [38] | 256                | 270                | (14)                                | 243                       | Clinic Visits - Specialty Clinics    | 986                | 1,071              | (85)                                | 867                       |
| [39] | 0                  | 0                  | 0                                   | 2                         | IP Surgeries                         | 0                  | 0                  | 0                                   | 2                         |
| [40] | 0                  | 11                 | (11)                                | 3                         | OP Surgeries                         | 0                  | 44                 | (44)                                | 9                         |
| [41] | 0                  | 0                  | 0                                   | 0                         | Outpatient Scopes                    | 0                  | 0                  | 0                                   | 0                         |
| [42] | 5,340              | 3,513              | 1,827                               | 2,981                     | Retail Pharmacy Scripts              | 18,965             | 7,026              | 11,939                              | 10,871                    |
| [43] | 11                 | 11                 | 0                                   | 18                        | Clinic Visits-Mobile Van             | 12                 | 44                 | (32)                                | 30                        |
|      |                    |                    |                                     |                           | <b>Productivity Statistics:</b>      |                    |                    |                                     |                           |
| [44] | 212.15             | 209.97             | (2.18)                              | 205.06                    | FTE's - Worked                       | 210.31             | 210.42             | 0.11                                | 203.31                    |
| [45] | 234.50             | 239.06             | 4.56                                | 224.63                    | FTE's - Paid                         | 235.13             | 239.51             | 4.38                                | 223.38                    |
| [46] | 1.1602             | 1.1050             | (0.06)                              | 0.9752                    | Case Mix Index -Medicare             | 1.0495             | 1.1050             | 0.06                                | 1.0988                    |
| [47] | 0.9767             | 1.0277             | 0.05                                | 1.1070                    | Case Mix Index - All payers          | 1.0141             | 1.0277             | 0.01                                | 1.0492                    |

**KERN VALLEY HEALTHCARE DISTRICT**

**EXECUTIVE FINANCIAL SUMMARY**

**Four Months Ending October 31, 2024**

| <b>BALANCE SHEET</b>                           |                     |                     |
|--|---------------------|---------------------|
|  | <b>10/31/2024</b>   | <b>6/30/2024</b>    |
| <b>ASSETS</b>                                  |                     |                     |
| Current Assets                                 | \$13,705,534        | \$14,273,136        |
| Assets Whose Use is Limited                    | 12,281,257          | 12,104,069          |
| Property, Plant and Equipment (Net)            | 10,549,805          | 10,252,129          |
| Other Assets                                   | 687,148             | 687,148             |
| <b>Total Unrestricted Assets</b>               | <b>37,223,744</b>   | <b>37,316,482</b>   |
| Restricted Assets                              | 0                   | 0                   |
| <b>Total Assets</b>                            | <b>\$37,223,744</b> | <b>\$37,316,482</b> |
| <b>LIABILITIES AND NET ASSETS</b>              |                     |                     |
| Current Liabilities                            | \$5,834,732         | \$6,117,783         |
| Long-Term Debt                                 | 10,767,581          | 10,875,750          |
| Other Long-Term Liabilities                    | 6,515,945           | 6,277,132           |
| <b>Total Liabilities</b>                       | <b>23,118,258</b>   | <b>23,270,665</b>   |
| Net Assets                                     | 14,105,485          | 14,045,817          |
| <b>Total Liabilities and Net Assets</b>        | <b>\$37,223,744</b> | <b>\$37,316,482</b> |
| <b>STATEMENT OF REVENUE AND EXPENSES - YTD</b> |                     |                     |
|  | <b>ACTUAL</b>       | <b>BUDGET</b>       |
| <b>Revenue:</b>                                |                     |                     |
| Gross Patient Revenues                         | \$44,466,758        | \$43,589,493        |
| Deductions From Revenue                        | (31,335,815)        | (31,653,272)        |
| Net Patient Revenues                           | 13,130,943          | 11,936,221          |
| Other Operating Revenue                        | 142,481             | 824,924             |
| <b>Total Operating Revenues</b>                | <b>13,273,424</b>   | <b>12,761,146</b>   |
| <b>Expenses:</b>                               |                     |                     |
| Salaries, Benefits & Contract Labor            | 7,643,575           | 8,131,398           |
| Purchased Services & Physician Fees            | 2,031,974           | 2,183,089           |
| Supply Expenses                                | 2,257,104           | 1,605,152           |
| Other Operating Expenses                       | 1,118,117           | 1,102,931           |
| Bad Debt Expense                               | 0                   | 0                   |
| Depreciation & Interest Expense                | 250,304             | 244,696             |
| <b>Total Expenses</b>                          | <b>13,301,075</b>   | <b>13,267,265</b>   |
| <b>NET OPERATING SURPLUS</b>                   | <b>(27,651)</b>     | <b>(506,120)</b>    |
| Non-Operating Revenue/(Expenses)               | 396,743             | 327,896             |
| <b>TOTAL NET SURPLUS</b>                       | <b>\$369,093</b>    | <b>(\$178,224)</b>  |
| <b>KEY STATISTICS AND RATIOS - YTD</b>         |                     |                     |
|  | <b>ACTUAL</b>       | <b>BUDGET</b>       |
| Total Acute Patient Days                       | 342                 | 389                 |
| Average Acute Length of Stay                   | 3.2                 | 3.3                 |
| Total Emergency Room Visits                    | 2,749               | 2,703               |
| Outpatient Visits                              | 3,973               | 3,694               |
| Total Surgeries                                | 0                   | 44                  |
| Total Worked FTE's                             | 210.31              | 210.42              |
| Total Paid FTE's                               | 235.13              | 239.51              |
| Productivity Index                             | 1.0186              | 1.0000              |
| EBITDA - YTD                                   | 0.99%               | -2.96%              |
| Current Ratio                                  |                     |                     |
| Days Expense in Accounts Payable               | 35.87               |                     |

**Balance Sheet - Assets**

**KERN VALLEY HEALTHCARE DISTRICT  
LAKE ISABELLA, CALIFORNIA  
Four Months Ending October 31, 2024**

|                                       |   | <b>ASSETS</b>        |                     |                                      |                            |                                      |
|---------------------------------------|---|----------------------|---------------------|--------------------------------------|----------------------------|--------------------------------------|
| [1]                                   | <b>Net to Gross AR %</b>                  | 38.6%                | 35.9%               |                                      | 25.2%                      |                                      |
| [2]                                   | <b>CASH -ALL SOURCES</b>                  | <b>16,657,665</b>    | <b>18,727,796</b>   | <b>-2,070,131</b>                    | <b>21,805,912</b>          |                                      |
|                                       |   | <b>Current Month</b> | <b>Prior Month</b>  | <b>Positive/ (Negative) Variance</b> | <b>Percentage Variance</b> | <b>Prior YR. UNAUDITED 6/30/2024</b> |
|                                       |   | <b>10/31/2024</b>    | <b>9/30/2024</b>    |                                      |                            |                                      |
| <b>Current Assets</b>                 |   |                      |                     |                                      |                            |                                      |
| [3]                                   | Cash and Cash Equivalents                 | \$5,416,669          | \$7,560,492         | (\$2,143,824)                        | -28.36%                    | \$10,859,687                         |
| [4]                                   | Gross Patient Accounts Receivable         | 34,494,554           | 33,447,216          | 1,047,338                            | 3.13%                      | 36,914,302                           |
| [5]                                   | Less: Bad Debt and Allowance Reserves     | (21,174,589)         | (21,437,260)        | 262,671                              | 1.23%                      | (27,598,770)                         |
| [6]                                   | Net Patient Accounts Receivable           | 13,319,965           | 12,009,955          | 1,310,010                            | 10.91%                     | 9,315,532                            |
| [7]                                   | Interest Receivable                       | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
| [8]                                   | Other Receivables                         | (418,052)            | (1,160,031)         | 741,979                              | -63.96%                    | (953,930)                            |
| [9]                                   | Inventories                               | 397,151              | 389,260             | 7,891                                | 2.03%                      | 387,086                              |
| [10]                                  | Prepaid Expenses                          | 673,342              | 691,413             | (18,072)                             | -2.61%                     | 348,302                              |
| [11]                                  | Due From Third Party Payers               | (5,683,540)          | (5,683,540)         | 0                                    | 0.00%                      | (5,683,540)                          |
| [12]                                  | Due From Affiliates/Related Organizations | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
| [13]                                  | Other Current Assets                      | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
| [14]                                  | <b>Total Current Assets</b>               | <b>13,705,534</b>    | <b>13,807,550</b>   | <b>(102,016)</b>                     | <b>-0.74%</b>              | <b>14,273,136</b>                    |
| <b>Assets Whose Use is Limited</b>    |   |                      |                     |                                      |                            |                                      |
| [15]                                  | Auxillary Cash                            | 504,232              | 481,340             | 22,892                               | 4.76%                      | 450,567                              |
| [16]                                  | Investments -LAIF                         | 262,073              | 262,073             | 0                                    | 0.00%                      | 262,073                              |
| [17]                                  | Debt Payment Fund                         | 536,029              | 434,294             | 101,735                              | 23.43%                     | 707,277                              |
| [18]                                  | UBS Funds                                 | 7,869,070            | 7,807,404           | 61,667                               | 0.79%                      | 7,622,404                            |
| [19]                                  | Cash Westamerica                          | 52,598               | 52,597              | 1                                    | 0.00%                      | 52,594                               |
| [20]                                  | Project Fund                              | 3,057,255            | 3,045,230           | 12,025                               | 0.39%                      | 3,009,154                            |
| [21]                                  | Covid Stimulus Cash Assets                | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
| [22]                                  | <b>Total Limited Use Assets</b>           | <b>12,281,257</b>    | <b>12,082,938</b>   | <b>198,319</b>                       | <b>1.64%</b>               | <b>12,104,069</b>                    |
| <b>Property, Plant, and Equipment</b> |   |                      |                     |                                      |                            |                                      |
| [23]                                  | Land and Land Improvements                | 383,800              | 383,800             | 0                                    | 0.00%                      | 383,800                              |
| [24]                                  | Building and Building Improvements        | 14,947,912           | 14,947,912          | 0                                    | 0.00%                      | 14,930,002                           |
| [25]                                  | Equipment                                 | 23,655,197           | 23,614,697          | 40,500                               | 0.17%                      | 23,542,659                           |
| [26]                                  | Construction In Progress                  | 5,733,170            | 5,699,569           | 33,601                               | 0.59%                      | 5,315,638                            |
| [27]                                  | Capitalized Interest                      | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
| [28]                                  | Gross Property, Plant, and Equipment      | 44,720,079           | 44,645,979          | 74,101                               | 0.17%                      | 44,172,099                           |
| [29]                                  | Less: Accumulated Depreciation            | (34,170,274)         | (34,107,392)        | (62,882)                             | -0.18%                     | (33,919,970)                         |
| [30]                                  | <b>Net Property, Plant, and Equipment</b> | <b>10,549,805</b>    | <b>10,538,587</b>   | <b>11,218</b>                        | <b>0.11%</b>               | <b>10,252,129</b>                    |
| <b>Other Assets</b>                   |   |                      |                     |                                      |                            |                                      |
|                                       | Unamortized Loan Costs                    | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
| [31]                                  | Assets Held for Future Use                | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
|                                       | Investments in Subsidiary/Affiliated Org. | 0                    | 0                   | 0                                    | 0.00%                      | 0                                    |
|                                       | Other                                     | 687,148              | 687,148             | (0)                                  | 0.00%                      | 687,148                              |
| [32]                                  | <b>Total Other Assets</b>                 | <b>687,148</b>       | <b>687,148</b>      | <b>(0)</b>                           | <b>0.00%</b>               | <b>687,148</b>                       |
| [33]                                  | <b>TOTAL UNRESTRICTED ASSETS</b>          | <b>37,223,744</b>    | <b>37,116,222</b>   | <b>107,521</b>                       | <b>0.29%</b>               | <b>37,316,482</b>                    |
| <b>Restricted Assets</b>              |   |                      |                     |                                      |                            |                                      |
| [34]                                  | <b>TOTAL ASSETS</b>                       | <b>\$37,223,744</b>  | <b>\$37,116,222</b> | <b>\$107,521</b>                     | <b>0.29%</b>               | <b>\$37,316,482</b>                  |

## Balance Sheet - Liabilities and Net Assets

KERN VALLEY HEALTHCARE DISTRICT

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LAKE ISABELLA, CALIFORNIA

Four Months Ending October 31, 2024

|   | LIABILITIES AND FUND BALANCE   |                             |                                     |                        | Prior Yr.<br>AUDITED<br>6/30/2024 |
|---|--------------------------------|-----------------------------|-------------------------------------|------------------------|-----------------------------------|
|   | Current<br>Month<br>10/31/2024 | Prior<br>Month<br>9/30/2024 | Positive/<br>(Negative)<br>Variance | Percentage<br>Variance |                                   |
| Current Liabilities                           |                                |                             |                                     |                        |                                   |
| [1] Accounts Payable                          | 1,910,224                      | 1,996,890                   | 86,666                              | 4.34%                  | 1,479,091                         |
| [2] Notes and Loans Payable                   | 0                              | 0                           | 0                                   | 0.00%                  | 0                                 |
| [3] Accrued Payroll                           | 609,087                        | 463,013                     | (146,074)                           | -31.55%                | 722,962                           |
| [4] Accrued Payroll Taxes                     | 196,921                        | 185,170                     | (11,751)                            | -6.35%                 | 328,441                           |
| [5] Accrued Benefits                          | 1,196,441                      | 1,018,608                   | (177,832)                           | -17.46%                | 1,022,450                         |
| [6] Accrued Pension Expense (Current Portion) | (77,225)                       | (51,987)                    | 25,238                              | -48.55%                | 36,760                            |
| [7] Other Accrued Expenses                    | 401,699                        | 203,129                     | (198,570)                           | -97.76%                | 219,701                           |
| [8] Patient Refunds Payable                   | 797,630                        | 898,729                     | 101,099                             | 11.25%                 | 992,510                           |
| [9] Property Tax Payable                      | 0                              | 0                           | 0                                   | 0.00%                  | 0                                 |
| [10] Due to Third Party Payers                | 267,905                        | 299,277                     | 31,371                              | 10.48%                 | 428,435                           |
| [11] Advances From Third Party Payers         | 0                              | 0                           | 0                                   | 0.00%                  | 0                                 |
| [12] Current Portion of LTD (Bonds/Mortgages) | 446,000                        | 446,000                     | 0                                   | 0.00%                  | 886,000                           |
| [13] Current Portion of LTD (Leases)          | 86,050                         | 91,974                      | 5,924                               | 6.44%                  | 1,433                             |
| [14] Other Current Liabilities                | 0                              | 0                           | 0                                   | 0.00%                  | 0                                 |
| <b>Total Current Liabilities</b>              | <b>5,834,732</b>               | <b>5,550,803</b>            | <b>(283,929)</b>                    | <b>-5.12%</b>          | <b>6,117,783</b>                  |
| Long Term Debt                                |                                |                             |                                     |                        |                                   |
| [15] Bonds/Mortgages Payable                  | 9,610,000                      | 9,610,000                   | 0                                   | 0.00%                  | 10,050,000                        |
| [16] Leases/Notes Payable                     | 1,689,631                      | 1,695,555                   | 5,924                               | 0.35%                  | 1,713,183                         |
| [17] Less: Current Portion Of Long Term Debt  | 532,050                        | 537,974                     | 5,924                               | 1.10%                  | 887,433                           |
| <b>Total Long Term Debt (Net of Current)</b>  | <b>10,767,581</b>              | <b>10,767,581</b>           | <b>0</b>                            | <b>0.00%</b>           | <b>10,875,750</b>                 |
| Other Long Term Liabilities                   |                                |                             |                                     |                        |                                   |
| [18] Deferred Revenue                         | 0                              | 0                           | 0                                   | 0.00%                  | 0                                 |
| [19] Accrued Pension Expense (Net of Current) | 220,966                        | 193,624                     | (27,342)                            | -14.12%                | 111,153                           |
| [20] Long Term Settlements                    | 6,294,979                      | 6,294,979                   | 0                                   | 0.00%                  | 6,165,979                         |
| <b>Total Other Long Term Liabilities</b>      | <b>6,515,945</b>               | <b>6,488,603</b>            | <b>(27,342)</b>                     | <b>-0.42%</b>          | <b>6,277,132</b>                  |
| [21] <b>TOTAL LIABILITIES</b>                 | <b>23,118,258</b>              | <b>22,806,988</b>           | <b>(311,270)</b>                    | <b>-1.36%</b>          | <b>23,270,665</b>                 |
| Net Assets:                                   |                                |                             |                                     |                        |                                   |
| [22] Unrestricted Fund Balance                | 13,882,876                     | 14,045,817                  | 162,941                             | 1.16%                  | 13,882,876                        |
| [23] Inter-Departmental Transfer (DSH)        | 0                              | 0                           | 0                                   | 0.00%                  | 0                                 |
| [24] Restricted Fund Balance                  | 0                              | 0                           | 0                                   | 0.00%                  | 0                                 |
| [25] Net Revenue/(Expenses)                   | 222,609                        | 263,418                     | (40,808)                            | -15.49%                | 162,941                           |
| [26] <b>TOTAL NET ASSETS</b>                  | <b>14,105,485</b>              | <b>14,309,234</b>           | <b>203,749</b>                      | <b>1.42%</b>           | <b>14,045,817</b>                 |
| [27] <b>TOTAL LIABILITIES AND NET ASSETS</b>  | <b>37,223,744</b>              | <b>37,116,222</b>           | <b>(107,521)</b>                    | <b>(\$0)</b>           | <b>37,316,482</b>                 |

**Statement of Revenue and Expense**  
**KERN VALLEY HEALTHCARE DISTRICT**  
**LAKE ISABELLA, CALIFORNIA**  
**Four Months Ending October 31, 2024**

|   | CURRENT MONTH           |                         |                                    |                        | Prior Year<br>10/31/23  |
|---|-------------------------|-------------------------|------------------------------------|------------------------|-------------------------|
|   | Actual<br>10/31/24      | Budget<br>10/31/24      | Positive<br>(Negative)<br>Variance | Percentage<br>Variance |                         |
| Gross Patient Revenue                               |                         |                         |                                    |                        |                         |
| [1] Inpatient Revenue                               | 1,270,022               | 1,292,436               | (22,414)                           | -1.73%                 | 1,009,888               |
| [2] Clinic Revenue                                  | 1,507,298               | 1,595,298               | (88,000)                           | -5.52%                 | 1,554,414               |
| [3] Outpatient Revenue                              | 5,196,913               | 5,205,499               | (8,585)                            | -0.16%                 | 4,923,715               |
| [4] Long Term Care Revenue                          | 2,941,872               | 2,607,660               | 334,212                            | 12.82%                 | 2,136,633               |
| [5] Retail Pharmacy Revenue                         | 471,467                 | 285,077                 | 186,390                            | 65.38%                 | 242,989                 |
| [6] Total Gross Patient Revenue                     | <u>11,387,573</u>       | <u>10,985,970</u>       | <u>401,603</u>                     | <u>3.66%</u>           | <u>9,867,640</u>        |
| Deductions From Revenue                             |                         |                         |                                    |                        |                         |
|   |                         | 70%                     |                                    |                        | 71%                     |
| [7] Discounts and Allowances (incl IGTs)            | (7,866,012)             | (7,850,929)             | (15,083)                           | -0.19%                 | (6,900,311)             |
| [8] Bad Debt Expense (Governmental Providers Only)  | (125,840)               | (125,869)               | 29                                 | 0.02%                  | (109,404)               |
|   | 0                       | 0                       | 0                                  | 0.00%                  | 0                       |
| [9] Charity Care                                    | 0                       | (856)                   | 856                                | 100.00%                | 0                       |
| [10] Total Deductions From Revenue                  | <u>(7,991,852)</u>      | <u>(7,977,654)</u>      | <u>(14,198)</u>                    | <u>-0.18%</u>          | <u>(7,009,715)</u>      |
| [11] Net Patient Revenue                            | <u>3,395,721</u>        | <u>3,008,316</u>        | <u>387,405</u>                     | <u>12.88%</u>          | <u>2,857,924</u>        |
| [12] Other Operating Rev (Incl HHS Stimulus)        | 50,999                  | 274,975                 | (223,975)                          | -81.45%                | 148,184                 |
| [13] Total Operating Revenue                        | <u><b>3,446,720</b></u> | <u><b>3,283,291</b></u> | <u><b>163,430</b></u>              | <u><b>4.98%</b></u>    | <u><b>3,006,108</b></u> |
| Operating Expenses                                  |                         |                         |                                    |                        |                         |
| [14] Salaries and Wages                             | 1,522,753               | 1,615,804               | 93,051                             | 5.76%                  | 1,414,368               |
| [15] Fringe Benefits                                | 305,569                 | 313,615                 | 8,046                              | 2.57%                  | 286,308                 |
| [16] Contract Labor                                 | 91,485                  | 119,958                 | 28,473                             | 23.74%                 | 131,236                 |
| [17] Professional & Physician Fees                  | 361,819                 | 369,607                 | 7,789                              | 2.11%                  | 347,039                 |
| [18] Purchased Services                             | 195,948                 | 180,602                 | (15,346)                           | -8.50%                 | 122,954                 |
| [19] Supply Expense                                 | 610,698                 | 404,550                 | (206,148)                          | -50.96%                | 363,778                 |
| [20] Utilities                                      | 82,582                  | 78,786                  | (3,795)                            | -4.82%                 | 82,835                  |
| [21] Repairs and Maintenance                        | 13,906                  | 8,952                   | (4,954)                            | -55.33%                | 5,138                   |
| [22] Insurance Expense                              | 74,824                  | 71,993                  | (2,832)                            | -3.93%                 | 54,994                  |
| [23] All Other Operating Expenses                   | 73,727                  | 91,619                  | 17,891                             | 19.53%                 | 86,484                  |
| [24] Bad Debt Expense (Non-Governmental Providers)  | 0                       | 0                       | 0                                  | 0.00%                  | 0                       |
| [25] Leases and Rentals                             | 35,178                  | 26,624                  | (8,554)                            | -32.13%                | 26,653                  |
| [26] Depreciation and Amortization                  | 62,882                  | 61,671                  | (1,211)                            | -1.96%                 | 59,357                  |
| [27] Interest Expense (Non-Governmental Providers)  | 0                       | 0                       | 0                                  | 0.00%                  | 0                       |
| [28] Total Operating Expenses                       | <u>3,431,371</u>        | <u>3,343,782</u>        | <u>(87,588)</u>                    | <u>-2.62%</u>          | <u>2,981,144</u>        |
| <b>Net Operating Surplus/(Loss)</b>                 | <b>15,350</b>           | <b>(60,492)</b>         | <b>75,841</b>                      | <b>-125.37%</b>        | <b>24,964</b>           |
| Non-Operating Revenue:                              |                         |                         |                                    |                        |                         |
| [29] Contributions/Grants/PPP/ERC                   | 0                       | 0                       | 0                                  | 0.00%                  | 0                       |
| [30] Investment Income                              | 75,310                  | 80,058                  | (4,748)                            | -5.93%                 | 91,198                  |
| [31] Income Derived from Property Taxes             | 27,974                  | 28,511                  | (536)                              | -1.88%                 | 27,974                  |
| [32] Interest Expense (Governmental Providers Only) | (22,821)                | (29,265)                | (6,445)                            | 22.02%                 | (24,901)                |
| [33] Other Non-Operating Revenue/(Expenses)         | 9,862                   | 3,337                   | 6,525                              | 195.52%                | (1,941)                 |
| [34] Total Non Operating Revenue/(Expense)          | <u>90,326</u>           | <u>82,640</u>           | <u>7,686</u>                       | <u>9.30%</u>           | <u>92,330</u>           |
| <b>Total Net Surplus/(Loss)</b>                     | <b>105,676</b>          | <b>22,149</b>           | <b>83,527</b>                      | <b>377.11%</b>         | <b>117,294</b>          |
| [35] Operating Margin                               | 0.45%                   | -1.84%                  |                                    |                        | 0.83%                   |
| [36] Total Profit Margin                            | 3.07%                   | 0.67%                   |                                    |                        | 3.90%                   |
| [37] EBITDA   | 1.61%                   | -0.86%                  |                                    |                        | 1.98%                   |
| [38] Cash Flow Margin                               | 5.55%                   | 3.44%                   |                                    |                        | 6.70%                   |

**Statement of Revenue and Expense**  
**KERN VALLEY HEALTHCARE DISTRICT**  
**LAKE ISABELLA, CALIFORNIA**  
**Four Months Ending October 31, 2024**

|   | YEAR-TO-DATE        |                     |                                    |                        |                           |
|---|---------------------|---------------------|------------------------------------|------------------------|---------------------------|
|   | Actual<br>10/31/24  | Budget<br>10/31/24  | Positive<br>(Negative)<br>Variance | Percentage<br>Variance | Prior<br>Year<br>10/31/23 |
| Gross Patient Revenue                               |                     |                     |                                    |                        |                           |
| [1] Inpatient Revenue                               | \$4,499,912         | \$5,128,051         | (\$628,139)                        | -12.25%                | \$4,313,947               |
| [2] Clinic Revenue                                  | 6,141,148           | 6,329,730           | (188,582)                          | -2.98%                 | 5,642,805                 |
| [3] Outpatient Revenue                              | 21,932,416          | 20,654,076          | 1,278,340                          | 6.19%                  | 19,487,839                |
| [4] Long Term Care Revenue                          | 10,214,267          | 10,346,523          | (132,256)                          | -1.28%                 | 8,473,121                 |
| [5] Retail Pharmacy Revenue                         | 1,679,015           | 1,131,113           | 547,902                            | 48.44%                 | 941,796                   |
| [6] Total Gross Patient Revenue                     | <u>44,466,758</u>   | <u>43,589,493</u>   | <u>877,265</u>                     | <u>2.01%</u>           | <u>38,859,508</u>         |
| Deductions From Revenue                             | 70%                 | 73%                 |                                    |                        | 69%                       |
| [7] Discounts and Allowances (incl IGTs)            | (30,740,514)        | (31,150,460)        | 409,946                            | 1.32%                  | (26,537,787)              |
| [8] Bad Debt Expense (Governmental Providers Only)  | (595,300)           | (499,414)           | (95,886)                           | -19.20%                | (397,670)                 |
|   | 0                   | 0                   | 0                                  | 0.00%                  | 0                         |
| [9] Charity Care                                    | 0                   | (3,397)             | 3,397                              | 100.00%                | 0                         |
| [10] Total Deductions From Revenue                  | <u>(31,335,815)</u> | <u>(31,653,272)</u> | <u>317,457</u>                     | <u>1.00%</u>           | <u>(26,935,457)</u>       |
| [11] Net Patient Revenue                            | <u>13,130,943</u>   | <u>11,936,221</u>   | <u>1,194,722</u>                   | <u>10.01%</u>          | <u>11,924,051</u>         |
| [12] Other Operating Rev (Incl HHS Stimulus)        | <u>142,481</u>      | <u>824,924</u>      | <u>(682,444)</u>                   | <u>-82.73%</u>         | <u>601,861</u>            |
| [13] Total Operating Revenue                        | <u>13,273,424</u>   | <u>12,761,146</u>   | <u>512,278</u>                     | <u>4.01%</u>           | <u>12,525,912</u>         |
| Operating Expenses                                  |                     |                     |                                    |                        |                           |
| [14] Salaries and Wages                             | 6,050,350           | 6,411,093           | 360,743                            | 5.63%                  | 6,200,733                 |
| [15] Fringe Benefits                                | 1,187,216           | 1,244,342           | 57,126                             | 4.59%                  | 1,190,423                 |
| [16] Contract Labor                                 | 406,009             | 475,962             | 69,953                             | 14.70%                 | 523,153                   |
| [17] Professional & Physician Fees                  | 1,424,830           | 1,466,507           | 41,676                             | 2.84%                  | 1,286,829                 |
| [18] Purchased Services                             | 607,144             | 716,583             | 109,439                            | 15.27%                 | 654,751                   |
| [19] Supply Expense                                 | 2,257,104           | 1,605,152           | (651,952)                          | -40.62%                | 1,485,360                 |
| [20] Utilities                                      | 342,028             | 312,604             | (29,424)                           | -9.41%                 | 295,182                   |
| [21] Repairs and Maintenance                        | 28,973              | 35,521              | 6,548                              | 18.43%                 | 42,457                    |
| [22] Insurance Expense                              | 310,477             | 285,648             | (24,829)                           | -8.69%                 | 276,427                   |
| [23] All Other Operating Expenses                   | 322,035             | 363,519             | 41,484                             | 11.41%                 | 330,249                   |
| [24] Bad Debt Expense (Non-Governmental Providers)  | 0                   | 0                   | 0                                  | 0.00%                  | 0                         |
| [25] Leases and Rentals                             | 114,604             | 105,639             | (8,966)                            | -8.49%                 | 111,534                   |
| [26] Depreciation and Amortization                  | 250,304             | 244,696             | (5,608)                            | -2.29%                 | 238,499                   |
| [27] Interest Expense (Non-Governmental Providers)  | 0                   | 0                   | 0                                  | 0.00%                  | 0                         |
| [28] Total Operating Expenses                       | <u>13,301,075</u>   | <u>13,267,265</u>   | <u>(33,809)</u>                    | <u>-0.25%</u>          | <u>12,635,597</u>         |
| <b>Net Operating Surplus/(Loss)</b>                 | <b>(27,651)</b>     | <b>(506,120)</b>    | <b>478,469</b>                     | <b>-94.54%</b>         | <b>(109,685)</b>          |
| Non-Operating Revenue:                              |                     |                     |                                    |                        |                           |
| [29] Contributions/Grants/PPP/ERC                   | 13,312              | 0                   | 13,312                             | 0.00%                  | 0                         |
| [30] Investment Income                              | 322,405             | 317,650             | 4,755                              | 1.50%                  | 338,145                   |
| [31] Income Derived from Property Taxes             | 111,896             | 113,123             | (1,226)                            | -1.08%                 | 111,896                   |
| [32] Interest Expense (Governmental Providers Only) | (91,506)            | (116,118)           | 24,612                             | -21.20%                | (101,140)                 |
| [33] Other Non-Operating Revenue/(Expenses)         | 40,636              | 13,241              | 27,394                             | 206.89%                | 18,791                    |
| [34] Total Non Operating Revenue/(Expense)          | <u>396,743</u>      | <u>327,896</u>      | <u>68,847</u>                      | <u>21.00%</u>          | <u>367,693</u>            |
| <b>Total Net Surplus/(Loss)</b>                     | <b>\$369,093</b>    | <b>(\$178,224)</b>  | <b>\$547,316</b>                   | <b>-307.10%</b>        | <b>\$258,008</b>          |
|   | <b>ACTUAL YTD</b>   | <b>BUD YTD</b>      | <b>ACT FYE 24</b>                  | <b>PROJ FYE 25</b>     | <b>Prior YTD</b>          |
| [35] Operating Margin                               | -0.21%              | -3.97%              |                                    |                        | -0.88%                    |
| [36] Total Profit Margin                            | 2.78%               | -1.40%              |                                    |                        | 2.06%                     |
| [37] EBITDA   | 0.99%               | -2.96%              |                                    |                        | 0.22%                     |
| [38] Cash Flow Margin                               | 5.36%               | 1.43%               |                                    |                        | 4.77%                     |

Statement of Revenue and Expense - 13 Month Trend

KERN VALLEY HEALTHCARE DISTRICT  
LAKE ISABELLA, CALIFORNIA

|   | 31              | 30               | 31               | 31               | 30               | 31                 | 29                | 31                | 31                 |
|---|-----------------|------------------|------------------|------------------|------------------|--------------------|-------------------|-------------------|--------------------|
|   | Actual          | Actual           | Actual           | Actual           | Actual           | Actual             | Actual            | Actual            | Actual             |
|   | 10/31/24        | 09/30/24         | 08/31/24         | 07/31/24         | 06/30/24         | 05/31/24           | 04/30/24          | 03/31/24          | 02/29/24           |
| Gross Patient Revenue                               |                 |                  |                  |                  |                  |                    |                   |                   |                    |
| [1] Inpatient Revenue                               | 1,270,022       | 1,036,009        | \$1,141,085      | \$1,052,797      | \$1,249,075      | \$1,297,905        | \$1,294,057       | \$971,053         | \$1,482,977        |
| [2] Clinic Revenue                                  | 1,507,298       | 1,435,735        | 1,662,901        | 1,535,213        | 1,365,111        | 1,355,357          | 1,355,753         | 1,259,333         | 1,421,259          |
| [3] Outpatient Revenue                              | 5,196,913       | 5,140,305        | 5,972,852        | 5,622,346        | 5,307,292        | 4,927,674          | 4,893,183         | 4,602,258         | 4,763,371          |
| [4] Long Term Care Revenue                          | 2,941,872       | 2,110,792        | 2,601,232        | 2,560,370        | 2,385,633        | 2,451,627          | 2,287,815         | 2,374,313         | 2,226,946          |
| [5] Retail Pharmacy Revenue                         | 471,467         | 448,086          | 420,392          | 339,070          | 257,065          | 265,184            | 255,728           | 208,392           | 241,659            |
| [6] Total Gross Patient Revenue                     | 11,387,573      | 10,170,927       | 11,798,462       | 11,109,796       | 10,564,176       | 10,297,747         | 10,086,535        | 9,415,349         | 10,136,212         |
| Deductions From Revenue                             |                 |                  |                  |                  |                  |                    |                   |                   |                    |
| [7] Discounts and Allowances (incl IGTs)            | 70% (7,866,012) | 70% (7,026,774)  | 72% (8,340,866)  | 70% (7,506,862)  | 70% (7,142,408)  | 75% (7,483,483)    | 72% (7,174,870)   | 68% (6,328,445)   | 155% #####         |
| [8] Bad Debt Expense (Governmental Providers Only)  | (125,840)       | (130,120)        | (112,199)        | (227,141)        | (227,228)        | (209,894)          | (64,394)          | (104,509)         | (260,968)          |
| [7B] Medi-Cal Deductions due to IGTs                | 0               | 0                | 0                | 0                | 0                | 0                  | 0                 | 0                 | 0                  |
| [9] Charity Care                                    | 0               | 0                | 0                | 0                | 0                | 0                  | 0                 | 0                 | 0                  |
| [10] Total Deductions From Revenue                  | (7,991,852)     | (7,156,895)      | (8,453,065)      | (7,734,003)      | (7,369,636)      | (7,693,377)        | (7,239,264)       | (6,432,954)       | #####              |
| [11] Net Patient Revenue                            | 3,395,721       | 3,014,032        | 3,345,397        | 3,375,793        | 3,194,540        | 2,604,369          | 2,847,271         | 2,982,395         | (5,617,491)        |
| [12] Other Operating Rev (Incl HHS Stimulus)        | 50,999          | 38,944           | 27,916           | 24,621           | 14,910           | 190,877            | 145,606           | 140,995           | 101,461            |
| [13] Total Operating Revenue                        | 3,446,720       | 3,052,977        | 3,373,313        | 3,400,414        | 3,209,450        | 2,795,247          | 2,992,878         | 3,123,390         | (5,516,030)        |
| Operating Expenses                                  |                 |                  |                  |                  |                  |                    |                   |                   |                    |
| [14] Salaries and Wages                             | 1,522,753       | 1,466,275        | 1,511,053        | 1,550,270        | 1,463,109        | 1,387,422          | 1,377,775         | 1,462,315         | 1,399,965          |
| [15] Fringe Benefits                                | 305,569         | 307,619          | 317,239          | 256,789          | 294,380          | 407,561            | 388,884           | 403,368           | 392,575            |
| [16] Contract Labor                                 | 91,485          | 93,817           | 107,531          | 113,177          | 61,937           | 87,689             | 92,822            | 120,384           | 72,640             |
| [17] Professional & Physician Fees                  | 361,819         | 361,856          | 348,842          | 352,314          | 344,024          | 339,533            | 337,652           | 372,298           | 320,017            |
| [18] Purchased Services                             | 195,948         | 153,417          | 122,262          | 135,516          | 152,080          | 157,377            | 163,657           | 155,714           | 155,832            |
| [19] Supply Expense                                 | 610,698         | 501,058          | 619,942          | 525,406          | 420,270          | 417,901            | 406,514           | 379,002           | 324,261            |
| [20] Utilities                                      | 82,582          | 72,185           | 106,849          | 80,412           | 69,192           | 45,319             | 72,223            | 88,842            | 74,833             |
| [21] Repairs and Maintenance                        | 13,906          | 3,278            | 1,970            | 9,818            | 11,992           | 5,881              | 12,796            | 5,398             | 1,738              |
| [22] Insurance Expense                              | 74,824          | 66,818           | 66,818           | 102,017          | 63,059           | 20,539             | 97,514            | 63,059            | 63,059             |
| [23] All Other Operating Expenses                   | 73,727          | 97,345           | 70,425           | 80,537           | 98,980           | 71,179             | 89,455            | 94,471            | 77,579             |
| [24] Bad Debt Expense (Non-Governmental Providers)  | 0               | 0                | 0                | 0                | 0                | 0                  | 0                 | 0                 | 0                  |
| [25] Leases and Rentals                             | 35,178          | 30,572           | 24,400           | 24,455           | 24,964           | 24,101             | 25,175            | 23,428            | 24,015             |
| [26] Depreciation and Amortization                  | 62,882          | 62,487           | 62,437           | 62,498           | 62,951           | 61,262             | 61,204            | 61,204            | 60,410             |
| [27] Interest Expense (Non-Governmental Providers)  | 0               | 0                | 0                | 0                | 0                | 0                  | 0                 | 0                 | 0                  |
| [28] Total Operating Expenses                       | 3,431,371       | 3,216,728        | 3,359,768        | 3,293,208        | 3,066,937        | 3,025,764          | 3,125,671         | 3,229,482         | 2,966,924          |
| <b>Net Operating Surplus/(Loss)</b>                 | <b>15,350</b>   | <b>(163,751)</b> | <b>13,545</b>    | <b>107,206</b>   | <b>142,513</b>   | <b>(230,517)</b>   | <b>(132,794)</b>  | <b>(106,093)</b>  | <b>(8,482,955)</b> |
| Non-Operating Revenue:                              |                 |                  |                  |                  |                  |                    |                   |                   |                    |
| [29] Contributions/Grants/PPP/ERC                   | 0               | 0                | 13,312           | 0                | 0                | 0                  | 0                 | 0                 | 0                  |
| [30] Investment Income                              | 75,310          | 74,289           | 76,545           | 96,261           | 77,287           | 74,816             | 75,400            | 72,999            | 77,037             |
| [31] Income Derived from Property Taxes             | 27,974          | 27,974           | 27,974           | 27,974           | 27,974           | 27,974             | 27,974            | 27,974            | 27,974             |
| [32] Interest Expense (Governmental Providers Only) | (22,821)        | (22,492)         | (22,476)         | (23,717)         | (31,982)         | (25,499)           | (24,682)          | (26,885)          | (28,134)           |
| [33] Other Non-Operating Revenue/(Expenses)         | 9,862           | 9,373            | 11,884           | 9,516            | 11,231           | 30,745             | 17,178            | 9,625             | (71,268)           |
| [34] Total Non Operating Revenue/(Expense)          | 90,326          | 89,144           | 107,239          | 110,034          | 84,510           | 108,036            | 95,869            | 83,713            | 5,609              |
| <b>Total Net Surplus/(Loss)</b>                     | <b>105,676</b>  | <b>(74,607)</b>  | <b>\$120,784</b> | <b>\$217,240</b> | <b>\$227,023</b> | <b>(\$122,481)</b> | <b>(\$36,924)</b> | <b>(\$22,379)</b> | <b>#####</b>       |
| [35] Operating Margin                               | 0.45%           | -5.36%           | 0.40%            | 3.15%            | 4.44%            | -8.25%             | -4.44%            | -3.40%            | 153.79%            |
| [36] Total Profit Margin                            | 3.07%           | -2.44%           | 3.58%            | 6.39%            | 7.07%            | -4.38%             | -1.23%            | -0.72%            | 153.69%            |
| [37] EBITDA   | 1.61%           | -4.05%           | 1.59%            | 4.29%            | 5.41%            | -6.97%             | -3.22%            | -2.30%            | 153.20%            |
| [38] Cash Flow Margin                               | 5.55%           | 0.34%            | 6.10%            | 8.92%            | 10.03%           | -1.28%             | 1.64%             | 2.10%             | 152.08%            |

**Statement of Revenue and Expense - 13 Month**

**KERN VALLEY HEALTHCARE DISTRICT**

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**LAKE ISABELLA, CALIFORNIA**

|   | 30                 | 31                 | 30                 | 31                 |
|---|--------------------|--------------------|--------------------|--------------------|
|   | Actual             | Actual             | Actual             | Actual             |
|   | 01/31/24           | 12/31/23           | 11/30/23           | 10/31/23           |
| Gross Patient Revenue                               |                    |                    |                    |                    |
| [1] Inpatient Revenue                               | \$1,375,648        | \$1,463,547        | \$1,580,169        | \$1,009,888        |
| [2] Clinic Revenue                                  | 1,388,249          | 1,333,012          | 1,173,595          | 1,554,414          |
| [3] Outpatient Revenue                              | 5,216,930          | 4,683,957          | 4,679,741          | 4,923,715          |
| [4] Long Term Care Revenue                          | 2,302,552          | 2,276,709          | 2,154,117          | 2,136,633          |
| [5] Retail Pharmacy Revenue                         | 242,305            | 245,098            | 259,898            | 242,989            |
| [6] Total Gross Patient Revenue                     | <u>10,525,684</u>  | <u>10,002,323</u>  | <u>9,847,519</u>   | <u>9,867,640</u>   |
| Deductions From Revenue                             |                    |                    |                    |                    |
| [7] Discounts and Allowances (incl IGTs)            | -2%                | 72%                | 70%                | 71%                |
| [7] Discounts and Allowances (incl IGTs)            | 182,230            | (7,054,204)        | (6,890,257)        | (6,900,311)        |
| [8] Bad Debt Expense (Governmental Providers Only)  | 4,408              | (132,096)          | 30,891             | (109,404)          |
| [7B] Medi-Cal Deductions due to IGTs                | 0                  | 0                  | 0                  | 0                  |
| [9] Charity Care                                    | 0                  | 0                  | 0                  | 0                  |
| [10] Total Deductions From Revenue                  | <u>186,638</u>     | <u>(7,186,300)</u> | <u>(6,859,366)</u> | <u>(7,009,715)</u> |
| [11] Net Patient Revenue                            | <u>10,712,321</u>  | <u>2,816,023</u>   | <u>2,988,153</u>   | <u>2,857,924</u>   |
| [12] Other Operating Rev (Incl HHS Stimulus)        | 33,417             | 149,024            | 145,346            | 148,184            |
| [13] Total Operating Revenue                        | <u>10,745,739</u>  | <u>2,965,047</u>   | <u>3,133,499</u>   | <u>3,006,108</u>   |
| Operating Expenses                                  |                    |                    |                    |                    |
| [14] Salaries and Wages                             | 1,482,609          | 1,356,084          | 1,415,811          | 1,414,368          |
| [15] Fringe Benefits                                | 388,405            | 316,171            | 289,190            | 286,308            |
| [16] Contract Labor                                 | 68,338             | 59,033             | 58,059             | 131,236            |
| [17] Professional & Physician Fees                  | 345,548            | 326,134            | 318,769            | 347,039            |
| [18] Purchased Services                             | 140,033            | 176,795            | 138,815            | 122,954            |
| [19] Supply Expense                                 | 384,775            | 347,236            | 434,541            | 363,778            |
| [20] Utilities                                      | 70,327             | 71,330             | 75,957             | 82,835             |
| [21] Repairs and Maintenance                        | 18,723             | 13,822             | 3,195              | 5,138              |
| [22] Insurance Expense                              | 97,514             | 63,059             | 63,059             | 54,994             |
| [23] All Other Operating Expenses                   | 74,752             | 73,328             | 86,219             | 86,484             |
| [24] Bad Debt Expense (Non-Governmental Providers)  | 0                  | 0                  | 0                  | 0                  |
| [25] Leases and Rentals                             | 29,226             | 23,785             | 27,106             | 26,653             |
| [26] Depreciation and Amortization                  | 59,752             | 59,719             | 59,838             | 59,357             |
| [27] Interest Expense (Non-Governmental Providers)  | 0                  | 0                  | 0                  | 0                  |
| [28] Total Operating Expenses                       | <u>3,160,003</u>   | <u>2,886,496</u>   | <u>2,970,558</u>   | <u>2,981,144</u>   |
| <b>Net Operating Surplus/(Loss)</b>                 | <u>7,585,736</u>   | <u>78,551</u>      | <u>162,941</u>     | <u>24,964</u>      |
| Non-Operating Revenue:                              |                    |                    |                    |                    |
| [29] Contributions/Grants/PPP/ERC                   | 0                  | 0                  | 0                  | 0                  |
| [30] Investment Income                              | 76,035             | 75,137             | 75,763             | 91,198             |
| [31] Income Derived from Property Taxes             | 27,974             | 27,974             | 27,974             | 27,974             |
| [32] Interest Expense (Governmental Providers Only) | (27,481)           | (36,640)           | (25,665)           | (24,901)           |
| [33] Other Non-Operating Revenue/(Expenses)         | 11,536             | 5,900              | 5,225              | (1,941)            |
| [34] Total Non Operating Revenue/(Expense)          | <u>88,063</u>      | <u>72,371</u>      | <u>83,297</u>      | <u>92,330</u>      |
| <b>Total Net Surplus/(Loss)</b>                     | <u>\$7,673,799</u> | <u>\$150,922</u>   | <u>\$246,237</u>   | <u>\$117,294</u>   |
| [35] Operating Margin                               | 70.59%             | 2.65%              | 5.20%              | 0.83%              |
| [36] Total Profit Margin                            | 71.41%             | 5.09%              | 7.86%              | 3.90%              |
| [37] EBITDA   | 70.89%             | 3.43%              | 6.29%              | 1.98%              |
| [38] Cash Flow Margin                               | 72.22%             | 8.34%              | 10.59%             | 6.70%              |



## Statement of Cash Flows

### KERN VALLEY HEALTHCARE DISTRICT LAKE ISABELLA, CALIFORNIA Four Months Ending October 31, 2024

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|  | CASH FLOW                      |                                       |
|--|--------------------------------|---------------------------------------|
|  | Current<br>Month<br>10/31/2024 | Current<br>Year-To-Date<br>10/31/2024 |
| CASH FLOWS FROM OPERATING ACTIVITIES:                        |                                |                                       |
| [1] Net Income (Loss)  | 105,676                        | 369,093                               |
| [2] Adjustments to Reconcile Net Income to Net Cash          |                                |                                       |
| [3] Provided by Operating Activities:                        |                                |                                       |
| [4] Depreciation   | 62,882                         | 250,304                               |
| [5] (Increase)/Decrease in Net Patient Accounts Receivable   | (1,310,010)                    | (4,004,433)                           |
| [6] (Increase)/Decrease in Other Receivables                 | (1,051,405)                    | (845,304)                             |
| [7] (Increase)/Decrease in Inventories                       | (7,891)                        | (10,065)                              |
| [8] (Increase)/Decrease in Pre-Paid Expenses                 | 18,072                         | (325,040)                             |
| [9] (Increase)/Decrease in Other Current Assets              | 0                              | 0                                     |
| [10] Increase/(Decrease) in Accounts Payable                 | (86,666)                       | 431,132                               |
| [11] Increase/(Decrease) in Notes and Loans Payable          | 0                              | 0                                     |
| [12] Increase/(Decrease) in Accrued Payroll and Benefits     | 310,419                        | (185,389)                             |
| [13] Increase/(Decrease) in Accrued Expenses                 | 198,570                        | 181,998                               |
| [14] Increase/(Decrease) in Patient Refunds Payable          | (101,097)                      | (194,880)                             |
| [15] Increase/(Decrease) in Third Party Advances/Liabilities | (31,371)                       | (160,529)                             |
| [16] Increase/(Decrease) in Other Current Liabilities        | 0                              | 0                                     |
| [17] <b>Net Cash Provided by Operating Activities:</b>       | <b>(1,892,822)</b>             | <b>(4,493,114)</b>                    |
| CASH FLOWS FROM INVESTING ACTIVITIES:                        |                                |                                       |
| [18] Purchase of Property, Plant and Equipment               | (74,101)                       | (547,980)                             |
| [19] (Increase)/Decrease in Limited Use Cash and Investments | (22,892)                       | (53,665)                              |
| [20] (Increase)/Decrease in Other Limited Use Assets         | (175,428)                      | (123,523)                             |
| [21] (Increase)/Decrease in Other Assets                     | 0                              | 0                                     |
| [22] <b>Net Cash Used by Investing Activities</b>            | <b>(272,420)</b>               | <b>(725,168)</b>                      |
| CASH FLOWS FROM FINANCING ACTIVITIES:                        |                                |                                       |
| [23] Increase/(Decrease) in Bond/Mortgage Debt               | 0                              | (440,000)                             |
| [24] Increase/(Decrease) in Capital Lease Debt               | (5,924)                        | (23,552)                              |
| [25] Increase/(Decrease) in Other Long Term Liabilities      | 27,342                         | 238,813                               |
| [26] <b>Net Cash Used for Financing Activities</b>           | <b>21,418</b>                  | <b>(224,739)</b>                      |
| (INCREASE)/DECREASE IN RESTRICTED ASSETS                     | <b>0</b>                       | <b>0</b>                              |
| [27] <b>Net Increase/(Decrease) in Cash</b>                  | <b>(2,143,824)</b>             | <b>(5,443,021)</b>                    |
| [28] Cash, Beginning of Period                               | 7,560,492                      | 10,859,689                            |
| [29] <b>Cash, End of Period</b>                              | <b>\$5,416,669</b>             | <b>\$5,416,669</b>                    |

**Kern Valley Healthcare District  
Financial Report**

For the month of October 2024 (4th month in FY 25)

**Profit/Loss Summary**

Net income in October was \$105,676, a 3.07% total profit margin, was \$83,527 above budget and \$11,618 lower than prior year October. YTD net income is \$369,093, a 2.78% total profit margin.

**Net Patient Revenue- MTD positive-YTD Positive**

**Month-**The Net patient Revenue in October was \$387,405 (12.88%) above budget. The volume was higher in the acute areas where patient days were up (5 days above budget), Gross Inpatient Revenues were below budget (\$22,414). Skilled Nursing revenues increased in October (\$831,080 above prior month) (days were up by 51). Outpatient revenues were \$8,585 under budget (0.16%). Retail Pharmacy maintained favorable revenue variances, it was up 65.4% over budget for the month (prescriptions were 1,827 over budget, and 630 above prior month).

**YTD-**Net patient revenue was \$1,194,722 over budget, primarily due to ER, outpatient and retail pharmacy gross revenue being over budget.

**Operating Expenses- MTD Negative YTD Negative**

**Month-**Operating Expenses in October were \$87,588 (2.62%) above budget (unfavorable). Labor expenses were below budget in salaries and wages (\$93,051 below budget) and contract labor was \$28,473 below budget. Supply expense was over budget by \$206,148, primarily due to the increase in retail pharmacy drug expenses related to the increase in prescriptions filled.

**YTD-**Operating expenses were over budget YTD by \$33,809 primarily due to supply expense being over budget by \$651,952, primarily due to the increase in retail pharmacy drug expenses related to the increase in prescriptions filled.

**Balance Sheet/Cash Flow**

Patient cash collections in October were up from \$1,929,556 in September to \$2,112,045 in October. The Gross AR Days showed an increase from 93 days last month to 95 days in October. The increase in AR is due to an Increase in SNF AR. We are still reviewing all of the accounts to get the AR days down. Cash Balances (all sources) decreased to \$16,657,665 compared to \$18,727,796 in October.

The Accounts Payable balances decreased by \$86,666 in October.

**Concluding Summary**

**Positive takeaways for the month:**

- 1) Long-term care revenue was over budget
- 2) Net patient revenue was over budget.
- 3) Retail pharmacy revenue was over budget.
- 4) Volumes were up for the month.

**Negative takeaways for the month:**

- 1) Gross days in AR are still too high (95). They increased in October.
- 2) Operating expenses were over budget.
- 3) Cash balances are down.
- 4) Outpatient and clinic revenue were under budget.
- 5) Inpatient revenue was under budget

**Prepared by John Lovrich, CFO  
November 21, 2024**

| Kern Valley Healthcare District                                |                    | Finance Review - November 2024                    |              |          |   |                   |             |                |               |                  |
|--|--------------------|---|--------------|----------|---|-------------------|-------------|----------------|---------------|------------------|
| COMPANY  | CONTRACT           | DESCRIPTION                                       | COST         |          | TERMS   | DEPARTMENT        | MANAGER     | Effective Date | Reminder Date | Next Review Date |
| AMAZON WEB SERVICES  | Service            | Data Back Up and Cold Storage                     | \$ 5,160.00  | Annual   |   | IS                | C.Zuber     | 2/1/2021       | 11/18/2024    | 2/16/2025        |
|  |                    |   |              |          | Renews automatically for successive one year terms unless either party give written 90 day notice |                   |             |                |               |                  |
| CCAHN CREDENTIALING AND QUALITY ASSURANCE REVIEW AGREEMENT     | Service            | Credentialing Review                              | Various      |          |   | Administration    | T.McGlew    | 2/26/2021      | 11/28/2024    | 2/26/2025        |
| COUNTY OF KERN DEPARTMENT OF EMERGENCY MEDICAL SERVICES        | Service            | Mass Casualty Storage Trailer Supplied by County  |              | Annual   | Remains on site until either party gives 30 day notice.   |                   |             | 2/1/2006       | 11/1/2024     | 2/1/2025         |
| DFI ENTERPRISES  | Service            | Inspector of Record                               | \$ 100.00    | Per Hour | Will pay 1.5 x the rate if over 8 hrs a day. May terminate at any time.                           | Plant Maintenance | B.Easterday | 2/23/2022      | 11/25/2024    | 2/23/2025        |
| HEALTHSTREAM INC   | Subscription       | Intranet CMS with Policy Manage                   | \$ 22,181.00 | 2 years  | Initial commitment. 15 day notice prior to term.  | IS                | C.Zuber     | 2/26/2021      | 11/28/2024    | 2/26/2025        |
| NUANCE COMMUNICATIONS INC                                      | Subscription       | Dragon Medical License                            | \$ 1,872.96  | Monthly  | 36 month agreement, rate increases annually   | IS                | C.Zuber     | 1/14/2022      | 11/1/2024     | 1/14/2025        |
| ONE LEGACY   | Procurement Agency | Organ Procurement                                 |              | Open     | 30 day written notice(Reimburse hosp medicare rate)   |                   |             | 2/7/2003       | 11/1/2024     | 2/7/2025         |
| PSYCHIATRIC MEDICAL PRACTITIONERS, INC. (Jagdeep Garewall, MD) | Physician          | Behavioral Health Services                        | \$ 200.00    | Per Hour | Auto renewal 1 year terms. Term without cause upon 30 day written notice.                         | Administration    | T.McGlew    | 2/1/2012       | 11/1/2024     | 2/1/2025         |
| TELECONNECT THERAPIES  | Psy.D.             | Mental Health Telemedicine MVH                    | \$ 125.00    | Per Hour | 30 day advance notice.  | MVHC              | G.Davis     | 3/1/2024       | 11/30/2024    | 2/29/2025        |
| TEXAS HEALTH RESOURCES (PREMIER) AGREEMENT                     | Service            | Membership for Purchasing Advantage               |              |          |   | Purchasing        | C.Pulido    | 2/1/2024       | 11/1/2024     | 2/1/2025         |
| WOLTERS KLUWER - UP TO DATE                                    | Software           | Evidence-based Clinical Decision Support Resource | \$ 11,448.00 |          | 30 day written notice to cancel.  | Medical Staff     | M.Quick     | 3/1/2024       | 11/1/2024     | 2/1/2025         |



**MINUTES FOR  
BOARD PERSONNEL AND POLICY COMMITTEE  
Monday, November 25, 2024 – 9:00 A.M.**

1. **CALL TO ORDER:** The meeting was called to order by Fred Clark, Committee Chair, at 9:05am in the Administrative Conference Room.

**PRESENT:** Fred Clark, Committee Chair  
Ross Elliott, Committee Member  
Tim McGlew, Chief Executive Officer  
John Lovrich, Chief Financial Officer  
Mark Gordon, Chief Nursing Officer  
Cary Zuber, Chief Information Officer  
Cassandra Coleman, Human Resources Manager  
Heidi Sage, Executive Assistant  
Katheryn Elconin, Board Member (did not participate)

2. **APPROVAL OF AGENDA:** The agenda was approved as distributed.

3. **APPROVAL OF MINUTES:** The minutes of the October 28, 2024 meeting were approved as distributed.

4. **REPORTS:**

**A. Human Resources Report:** The HR report for October 2024 was presented by Cassandra Coleman. Ms. Coleman stated there were no significant changes to report this month.

**B. FTE Report:** The FTE reports for pay periods ending 10/19/24 and 11/02/24 were reviewed and discussed. For PPE 10/19/24, the District was 8.32 FTEs under target based on actual volume. For PPE 11/02/24, the District was 4.59 FTEs under target based on actual volume. Mr. Lovrich commented that some of the targets seem a bit high, but he is in the process of reviewing the targets.

**C. Chief Nursing Officer Report:** Mr. Gordon reported that security services are in the process of being brought in house. There is also a CCAHN CNO meeting on December 3<sup>rd</sup> where they will be discussing new security mandated that are coming in the future. The COVID positivity rate is less than 1%, and there have been no influenza cases through the ER. We currently have one application for the NATP instructor program. Mr. Gordon stated the District is looking at redundancy in meetings and looking at ways to address inefficiencies.

**D. Chief Executive Officer Report:** Mr. McGlew updated the committee on the status of the Anthem Blue Cross issue affecting some of Dr. Mongar's patients. Mr. McGlew stated he continues to reach out to Anthem to try to resolve this issue. The District has written a letter to patient that may have been affected by this issue, but is waiting to send it until he hears back from Anthem. CHA is going after the new Congress to discuss DISH cuts. There was also discussion at the CHA meeting about COVID relief funds that are still being held by FEMA. The District's Christmas luncheon is scheduled for December 18<sup>th</sup> and all Board members are encouraged to attend. Sierra Vista restaurant will be catering, as well as serving the food so the

Dietary staff can enjoy the party. The District is continuing efforts to recruit additional ER physicians.

## 5. POLICY/PROCEDURES FOR REVIEW:

### Manuals:

Emergency Preparedness – The Emergency Preparedness manual was not available for the meeting this morning and will be deferred to the next meeting.

Rural Health Clinic – The Rural Health Clinic manual was reviewed. The manual was approved by this committee and will be placed on the Board consent agenda for full Board consideration.

Infection Control– The Infection Control manual was reviewed. The manual was approved by this committee and will be placed on the Board consent agenda for full Board consideration.

SNF Infection Control – The SNF Infection Control manual was reviewed. The manual was approved by this committee and will be placed on the Board consent agenda for full Board consideration.

Mesa Clinical Pharmacy – The Mesa Clinical Pharmacy manual was reviewed. The manual was approved by this committee and will be placed on the Board consent agenda for full Board consideration.

Lab - Chemistry – The Chemistry manual was reviewed. The manual was approved by this committee and will be placed on the Board consent agenda for full Board consideration.

Lab - Hematology – The Hematology manual was reviewed. The manual was approved by this committee and will be placed on the Board consent agenda for full Board consideration.

Lab – Specimen Collection – The Specimen Collection manual was reviewed. The manual was approved by this committee and will be placed on the Board consent agenda for full Board consideration.

### Policies:

#### Pharmacy:

- Immediate Use Compounding Approved – Will place on consent agenda
- Quality Assurance for Sterile Compounding Approved – Will place on consent agenda

#### Surgery:

- Preparation/Transport of Soiled Instruments/Reprocessing Approved – Will place on consent agenda

#### Emergency Department:

- Procedural Sedation Approved – Will place on consent agenda

#### Human Resources:

- Paydays Payroll Paychecks Approved – Will place on consent agenda
- Personal Calls and Cell Phone Use Needs changes – Defer to next meeting
- Verification of Licensure Needs changes – Defer to next meeting

#### General Accounting:

- Uniform Accounting Approved – Will place on consent agenda

#### Health Information Management:

- Release of X-Ray Images Approved – Will place on consent agenda

#### Materials Management:

- Computerized Inventory Control System Approved – Will place on consent agenda
- Stock Item Purchase Approved – Will place on consent agenda

**Policy Tracking Form:** The tracking forms for both clinical and non-clinical policies were briefly reviewed.

## 6. OLD BUSINESS:

**A. Review of Evaluation Tracking Form:** The evaluation tracking form was briefly reviewed and discussed. Ms. Coleman stated she worked with her staff to update the report. There were questions about the addition of the column noting that the employee has completed their self-

assessment. Ms. Coleman stated that would be added. Ms. Coleman also stated she would be adding the date of completion rather than just “Done”.

**7. NEW BUSINESS:**

**A. Termination Trending Detail:** Ms. Coleman briefly reviewed the voluntary and involuntary terminations from October.

**B. Nectar Usage Report:** Mr. Zuber updated the committee on Nectar Usage for the last 30 days and provided the requested trending details.

**C. Job Description – SNF RN Charge Nurse:** The proposed change to this job description was to include language requiring staff to be onsite during CDPH surveys. Director Elliott feels this statement is punitive and is not supportive of the change. The committee decided that the job description will remain unchanged.

**D. Succession Planning Discussion:** Due to time constraints, this item was not discussed but will remain an ongoing agenda item.

**8. ADJOURNMENT:** The meeting was adjourned at 10:03am.

**Submitted by:** \_\_\_\_\_  
**Heidi Sage, Executive Assistant**

**Approved by:** \_\_\_\_\_  
**Fred Clark, Committee Chair**

**Kern Valley Healthcare District  
HUMAN RESOURCES REPORT  
October 2024 – FY 24**

|  | Oct '24          | Sep '24       | Aug '24           | Oct '23                |                          |
|--|------------------|---------------|-------------------|------------------------|--------------------------|
| <b>TOTAL NUMBER OF POSITIONS:</b>        | <b>441</b>       | <b>443</b>    | <b>442</b>        | <b>418</b>             |                          |
| Full Time:                               | 273              | 271           | 270               | 253                    |                          |
| Part Time:                               | 36               | 38            | 38                | 31                     |                          |
| Part Time w/o Benefits:                  | 28               | 28            | 27                | 25                     |                          |
| Per Diem:                                | 86               | 86            | 86                | 83                     |                          |
| Temporary:                               | 18               | 20            | 21                | 26                     |                          |
|  |                  |               |                   |                        |                          |
| Headcount:                               | 272              | 273           | 276               | 260                    |                          |
| Turnover Rate:                           | 2%               | 2.6%          | .7%               | 1%                     |                          |
| <b>POSITIONS OPEN: 19</b>                |                  |               | <b>Department</b> | <b>Position</b>        | <b>Status</b>            |
|  | 1                |               | Physical Therapy  | Physical Therapist     | FT/PD                    |
|  | 1                |               | Physical Therapy  | Rehab Care Coordinator | FT                       |
|  | 1                |               | Retail Pharmacy   | Pharmacist             | PW                       |
|  | 1                |               | Retail Pharmacy   | Pharmacy Tech          | PW                       |
|  | 1                |               | Skilled Nursing   | CNA                    | FT                       |
|  | 1                |               | Skilled Nursing   | LVN                    | FT                       |
|  | 2                |               | Skilled Nursing   | RN/Charge Nurse        | FT                       |
|  | 1                |               | Laboratory        | CLS                    | FT/PD                    |
|  | 1                |               | Staff Development | CNA Instructor         | PT                       |
|  | 1                |               | Acute             | RN                     | FT/PT/PD                 |
|  | 1                |               | ER                | RN                     | FT/PT/PD                 |
|  | 1                |               | Patient Services  | PSR                    | PT                       |
|  | 1                |               | MVHC              | MA                     | FT                       |
|  | 1                |               | MVHC              | LVN                    | FT                       |
|  | 1                |               | Radiology         | Rad Tech               | PD                       |
|  | 1                |               | Ultrasound        | Ultrasound Tech        | PD                       |
|  | 1                |               | Finance           | Financial Analyst      | FT                       |
|  | 1                |               | Respiratory       | RCP                    | FT                       |
| <b>NEW HIRES: 1</b>                      | <b>New</b>       |               |                   |                        |                          |
|  | 1                |               | Skilled Nursing   | CNA                    | FT                       |
| <b>SEPARATION FROM EMPLOYMENT: 6</b>     | <b>Voluntary</b> | <b>Invol.</b> |                   |                        |                          |
|  | 4                | 2             |                   |                        |                          |
|  | 1                |               | Skilled Nursing   | CNA                    | PD                       |
|  | 1                |               | ER                | ER Tech                | PD                       |
|  |                  | 1             | Staff Development | CNA Student            | Temp                     |
|  | 1                |               | Retail Pharmacy   | Pharm Clerk            | PD                       |
|  |                  | 1             | Skilled Nursing   | CNA                    | PD                       |
|  | 1                |               | Acute/ER          | LVN                    | PD                       |
| <b>WORKERS' COMPENSATION NEW CLAIMS:</b> |                  |               | <b>Department</b> | <b>Lost Time?</b>      | <b>Returned to work?</b> |
|  |                  |               | Nutrition         | No                     | Yes                      |
|  |                  |               |                   |                        |                          |
|  |                  |               |                   |                        |                          |
|  |                  |               |                   |                        |                          |
|  |                  |               |                   |                        |                          |
|  |                  |               |                   |                        |                          |
|  |                  |               |                   |                        |                          |
|  |                  |               |                   |                        |                          |
|  |                  |               |                   |                        |                          |

| Workers Compensation<br>Total Open/CLOSED: | Open<br>FY18-24<br>17 | Closed<br>FY18-24<br>68 | Total Claims<br>FY18-24<br>85 | Total Open Claims<br>17 |  |
|--|-----------------------|-------------------------|-------------------------------|-------------------------|--|
| (FY18) 7/1/17 – 6/30/18                    | 1                     | 15                      | 16                            |                         |  |
| (FY19) 7/1/18 – 6/30/19                    | 0                     | 5                       | 5                             |                         |  |
| (FY20) 7/1/19 – 6/30/20                    | 0                     | 11                      | 11                            |                         |  |
| (FY21) 7/1/20 – 6/30/21                    | 4                     | 7                       | 11                            |                         |  |
| (FY22) 7/1/21 – 6/30/22                    | 5                     | 22                      | 27                            |                         |  |
| (FY23) 7/1/22 – 6/30/23                    | 4                     | 4                       | 8                             |                         |  |
| (FY24) 7/1/23 – 6/30/24                    | 2                     | 4                       | 6                             |                         |  |
| (FY24) 7/1/24 – 6/30/25                    | 1                     | 0                       | 1                             |                         |  |





## **Chief of Staff Report – December 12, 2024 Board Meeting**

### **Emergency Department (ED) Committee – November 15, 2024**

- Under Old Business, Committee discussed the progress of barcode scanning in the ER, EMS issues, and physician and nurse staffing.
- Under New Business, Committee reviewed and approved 2 policies (Nursing Intervention Order Sets, Amiodarone Administration), discussed radiology turnaround times, and reviewed a list of discharge resources.
- Committee reviewed regular reports including Monthly Statistical Reports, ED Clinical Quality Measures, Blood Culture Analysis, Medication Errors, and Medication Shortages.

### **Bioethics Committee – November 20, 2024**

- Discussed the dilemmas of rural hospitals, and staff frustration and burnout. Also discussed potential issues of vaccine administration for residents without ability to consent, and without an authorized representative.

### **Pharmacy & Therapeutics (P&T) Committee– November 20, 2024**

- Committee reviewed and approved 8 policies. (Wound Documentation, Amiodarone Administration, Nursing Intervention Order Sets, Return to Stock, Hours of Operation, Discount for OTC Items, Drug Supply Chain Act, Covid-19 Public Health Emergency Allocation of Resources {with changes}). Committee also retired Cycle Fill Blackout Dates.
- List of Discharge Resources was also reviewed.
- Committee reviewed regular reports. (Blood Usage, Blood Culture Analysis, CAHPS, Temperature Alert Incidents, Medication Shortages, and MERP)

### **Utilization Review (UR) Committee – November 22, 2024**

- Committee reviewed regular reports (Denials of Payment, Average Length of Stay, UR/Medical Records Study, and Monthly UR Worksheet)

### **Medical Executive Committee (MEC) – December 3, 2024**

- Committee reviewed and approved 9 policies. (Stroke Alert Activation, Intubation, Wound Documentation, Amiodarone Administration, Return to Stock, Hours of Operation, Discount for OTC Items, Drug Supply Chain Act, Public Health Emergency Allocation of Resources). Committee also retired Cycle Fill Blackout Dates.
- The nursing competency checklist for procedural sedation was reviewed and approved.
- The list of Discharge Resources was approved w/changes.
- Committee reviewed regular reports, including OMBC Enforcement Actions.

**CHIEF NURSING OFFICER**  
**Board Report 12/2024**

I will be conducting interviews for security positions next week. We are looking at uniforms this week and will be ordering them soon.

The COVID positivity rate is < 1%.

We have one applicant for the position of Instructor for the CNA training program, if all goes well, we should be able to offer a class in the spring. Joy Donoho will interview this candidate and make some recommendations.

We have also been researching more efficient ways to measure productivity from the meetings we attend. Sometimes redundancy is important but at some point, it becomes inefficient. The Executive Team will discuss this in our next meeting.

We are putting together a small group to discuss the strategy for bringing Dr Stemmer on-board, we will be discussing our limitations at this facility and the types of surgeries we can do here and ones that would be better served in a more appropriate facility.



### KVHD CIO Report 12/12/2024

- Data migration project for archived AHT data has started. We are currently in the QA process to ensure the accuracy of the data being archived.
- The new IVR system at Mesa Clinical Pharmacy is now live. The IVR integrates with our pharmacy system (QS/1) to allow for automated refill requests. Currently, refill requests account for 50-60% of phone calls at the pharmacy, this new process will potentially be a major time savings for staff.
- The new stroke robot mentioned in my previous month's report has been deployed and is now in production in the ER.
- The TruBridge system optimization calls mentioned in previous month's report are underway. TruBridge has conducted several optimization calls and will conclude over the next several weeks. A report will be generated after each optimization call. These calls will help determine if we are using the system to its fullest extent.
- We have received 5 new telemedicine cameras and are working to get them configured at MVHC. 3 cameras will act as replacements for problematic devices and 2 will be retained for future growth. These cameras were funded by the SHIP Grant.
- The video advertisement for SNF is live. We are advertising in the Southern California region, as well as in Bakersfield and Ridgecrest.
- Our Process Improvement Team continues to make great strides in improving workflows and processes in the District. Some notable recent achievements are:
  - Policy and Procedure system is now live in most departments.
  - A new interface between MVHC and Lapcorp is in the works.
  - We are utilizing DocuSign in our Rehab department for telemedicine patients to streamline admissions.
  - A paper elimination project is nearing phase I completion between Rehab and Health Information Management. Once complete, communication of documentation will be greatly improved.
  - A Pyxis Medication Station is being installed at MVHC to improve charge capture and to repurpose a device in the SNF that was no longer needed.
  - E-prescribing in the ER is now in compliance with state law.

## **FOUNDATION/AUXILIARY REPORT**

### **Foundation:**

The foundation is busy sending out “thank you” letters to our sponsors and business partners. We just submitted our request to reserve Riverside Park for 2025 River Rhythms. We are joining the Auxiliary to celebrate Christmas at Paradise Cove on Monday, December 16<sup>th</sup>. We will be participating at the “Welcome to the Valley” event on Saturday, December 14<sup>th</sup> at the senior center. We will be handing out goodie bags which will include information about the services the district offers from telehealth physical therapy to our transportation services and everything in between.

### **Auxiliary:**

November was another busy month. Our net income was \$9523.06. It appears December is off to a good start as well. We will be joining the foundation on December 16<sup>th</sup> to celebrate the holiday and the successes we had for 2024. We are making it a fun celebration by having a DJ join us. On December 21<sup>st</sup> we will have Santa visiting the Thrift Store. We are encouraging the community to stop by and get a photo with Santa.

The Foundation and Auxiliary wish the Board of Directors, Administrative Staff and District employees to have a wonderful holiday season and a prosperous New Year.

# Capital Expenditure Request

Exhibit B

|  |                              |  |
|--|------------------------------|--|
| Hospital: <b>Kern Valley Healthcare District</b> | CER#                         | Date Submitted <b>11/20/2024</b>           |
|  | Department: <b>Radiology</b> | Vendor: <b>GE Precision HealthCare LLC</b> |

**A. DEPARTMENT HEAD OR MANAGER:** Stuart Cline

Budgeted: **No**

Budgeted project cost \$ **193,996.00**

**B. HOSPITAL APPROVALS:**

|  |                        |                         |
|--|------------------------|-------------------------|
| Equipment <b>Definium Tempo Pro Fixed Radiography System</b>         | Purchasing Agent _____ | Date: _____             |
| Construction <b>Yes</b>  | Department Head        | Date: <b>11-19-2024</b> |
| Shipping, Tax, Etc. <b>\$193,996.00</b>                              | CFO _____              | Date: _____             |
| Discounts, Trade In <b>Loyalty / Trade-In Discount approx. \$90K</b> |                        |                         |
| Total amount requested <b>\$193,996.00</b>                           | Administrator _____    | Date: _____             |

**C. JUSTIFICATION:** Write a brief narrative describing the use or purpose of the project and justification of request. Attach a catalogue or brochure, if available.

This project will install a new fixed radiography room with a modern digital system to replace our aging equipment. The upgrade will improve image quality, reduce patient dose, and increase efficiency, ultimately leading to better patient care. [Brochure attached]

**D. CLASSIFICATION:**

- New: **YES**
- Improve profit: **MAINTAIN**
  - Improve patient care: **YES**
  - Required by regulations:
  - Marketing
  - Emergency: **YES**
- Replacement: **YES**

**E. SUBSTITUTIONS**

NOTE: Indicate those items in the current budget that have been used as a substitute.

| Item Number  | Description   | Amount              |
|--|---|---------------------|
| <b>Quote Number:<br/>2011183618.4<br/>[Attached]</b> | <b>Definium Tempo Pro<br/>w/ Standard Wall<br/>Stand and Table,<br/>FlashPad HD 4343<br/>Wireless Integrated<br/>Digital Detector</b> | <b>\$193,996.00</b> |
|  |   |                     |
|  |   |                     |
|  |   |                     |
|  |   |                     |
|  |   |                     |

**F. CAPITAL EXPENDITURE REQUEST SUMMARY**

|                               | Current Year | Carryover |
|-------------------------------|--------------|-----------|
| Total Budget for Current Year | \$           | \$        |
|                               | <b>37</b>    |           |

|                         |    |    |
|-------------------------|----|----|
| Total Requested to Date | \$ | \$ |
| Total Approved to Date  | \$ | \$ |

**G. EFFECT ON PROFITS:**

Estimated average annual increase/(decrease) in pre-tax \$ \_\_\_\_\_

Average pre-tax and interest return on original investment \_\_\_\_\_ %

????? and interest payback period \_\_\_\_\_

## CAPITAL EQUIPMENT PRICE QUOTATION SUMMARY

Date: 11/19/2024

Item: Definium Tempo Pro w/ Standard Wall Stand and Table, FlashPad HD 4343 Wireless Integrated Digital Detector, Quote # 1

Manufacturer: GE Precision HealthCare LLC Model : S44IBBSCS T

| VENDORS                            | PRICE               | DEL. DATE | TERMS                         | F.O.B.             | Quote #    |
|------------------------------------|---------------------|-----------|-------------------------------|--------------------|------------|
| <b>GE Precision HealthCare LLC</b> | <b>\$193,996.00</b> |           | <b>Due On Receipt-30 Days</b> | <b>Destination</b> | <b>1</b>   |
| <b>Philips Healthcare</b>          | <b>\$281,462.41</b> |           | <b>Net 30 Days</b>            | <b>Destination</b> | <b>2</b>   |
| <b>Siemens Healthcare</b>          | <b>NO RESPONSE</b>  |           |                               |                    | <b>n/a</b> |
| <b>Carestream Health</b>           | <b>NO RESPONSE</b>  |           |                               |                    | <b>n/a</b> |

## Remarks:

- Quote #1 is GE Healthcare fixed radiography room, including all equipment, accessories, and training. (requested option)
- Quote #2 is for a Phillips Healthcare sub-equivalent machine.
- Siemens Healthcare, and Carestream Health had no response to inquiries on quotes for new equipment as of writing this request. Initial contact first week of October 2024.

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 Administrator

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 Purchasing Agent/Other

NOTE: Please attach copies of all bids submitted by vendors.

1)

|  |                    |
|--|--------------------|
| FACILITY NAME: Kern Valley Healthcare District | FACILITY NO.       |
| DEPARTMENT NAME: Radiology                     | DEPARTMENT NO. 040 |
| PROJECT NAME: New Fixed Radiography System     | BUDGET ITEM NO.    |

2) WHAT DOES THE EQUIPMENT DO?

**The new machine will offer sharper images for more accurate diagnoses, lower radiation for patient safety, faster results with shorter wait times, easy image sharing and storage. Additionally, updated ergonomic designs reduce the risk of staff injury.**

COMPLETE QUESTION 3 ONLY IF A CODE VIOLATION EXISTS

3) HAVE YOU BEEN CITED?

BY WHOM? \_\_\_\_\_

HOW LONG DO YOU HAVE TO CORRECT THE PROBLEM? \_\_\_\_\_

COMPLETE QUESTIONS 4 AND 5 IF THE PROJECT IS A MARKETING PROJECT

4) HOW WILL THIS PROJECT IMPROVE MARKET POSITION OR HELP MEETING MARKETING OBJECTIVES?

**The GE Tempo Pro is a valuable marketing asset. It allows you to highlight your facility's commitment to cutting-edge technology, superior image quality, and patient-centric care. Emphasize its lower radiation dose, faster exams, and increased comfort.**

5) DOES THIS ITEM IMPROVE PUBLIC PERCEPTION OF THE FACILITY, IMPROVE PHYSICIAN RELATIONS, IMPROVE THE PROMOTION OF A SPECIFIC SERVICE, OR ACHIEVE A SPECIFIC MARKETING OBJECTIVE?

**Investing in a new fixed radiography system significantly enhances a facility's reputation by demonstrating a commitment to modern healthcare and patient well-being. Physicians benefit from improved diagnostic capabilities and efficient workflows, leading to greater satisfaction. This upgrade also provides a platform to promote specialized services and strengthen marketing efforts by showcasing cutting-edge technology and a dedication to superior patient care.**

COMPLETE QUESTIONS 6 THROUGH 13 IF THE PROJECT IS TO REPLACE EQUIPMENT

6) AGE OF REPLACED EQUIPMENT?

Initial Production date, year 2000, Purchased date year 2012

7) USEFUL LIFE OF NEW EQUIPMENT?

15-20 + years

8) REASONS FOR REPLACEMENT?

**Our current radiography machine is outdated and nearing the end of its lifecycle(12/2024), resulting in frequent breakdowns, and limited access to replacement parts. Its outdated design lacks ergonomic features, contributing to staff strain and discomfort. Furthermore, the technology limits our diagnostic capabilities with lower image quality and a slower workflow.**



9) YEAR-TO-DATE REPAIR COSTS/DOWN TIME:

---

10) COST OF REFURBISHMENT? \$ **Not Available**    11) WOULD REFURBISHED UNIT BE GUARANTEED? **NO**  
FOR HOW LONG? **Not Available**

ADDED USEFUL LIFE AFTER REFURBISHMENT? **Not Available**

WHY IS REFURBISHMENT UNACCEPTABLE? **Not Available**

---

12) IF THE ORIGINAL EQUIPMENT HAS NOT REACHED THE END OF ITS USEFUL LIFE, EXPLAIN WHY IT SHOULD BE REPLACED?

**Current Machine is end-of-life (EOL)**

WHAT IS THE REMAINING BOOK VALUE OF THE EQUIPMENT TO BE REPLACED? \$ **Trade-In Discount**  
REMAINING LIFE: **1 Month**

---

13) ARE THERE SIGNIFICANT IMPROVEMENTS IN THE DESIGN OR CAPABILITIES OF THE NEW ITEM? EXPLAIN THEM:

**Upgrading from the Proteus XR/a to the Tempo Pro brings significant advancements in radiography. The Tempo Pro boasts higher resolution detectors and advanced image processing for sharper, more accurate images. It also delivers lower radiation doses to patients, enhancing safety. Workflow is streamlined with faster image acquisition and intuitive controls, while ergonomic design reduces strain on technicians. Additionally, the Tempo Pro may offer automated positioning, advanced applications like digital tomosynthesis, and seamless connectivity with hospital systems. This translates to improved diagnostic capabilities, increased efficiency, and a better experience for both patients and staff.**

PROJECT ANALYSIS - PAGE TWO

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ANSWER QUESTIONS 14 THROUGH 16 IF THE PROJECT WILL INCREASE PROFIT

---

14) WHAT SERVICE DOES THIS EQUIPMENT PERFORM?

---

15) DOES IT: \_\_\_ INCREASE VOLUME \_\_\_ INCREASE REVENUE \_\_\_ INCREASE RATES \_\_\_ REDUCE COSTS?  
HOW MUCH? \$ \_\_\_\_\_

---

16) IF PROJECT REDUCES COST, ARE SAVINGS LABOR OR SUPPLIES? IF LABOR SAVINGS ARE EXPECTED, HOW DO YOU PLAN TO ENSURE SAVINGS ACTUALLY RESULT? IF SUPPLIES OR MATERIALS SAVINGS ARE EXPECTED, WHERE WILL THE SAVINGS OCCUR? ARE COST SAVINGS FIXED OR VARIABLE IN NATURE?

---

ANSWER QUESTIONS 17 THROUGH 20 IF PROJECT IMPROVES PATIENT CARE

---

17) WHAT SERVICES DOES THIS EQUIPMENT PERFORM?

**A digital radiography room uses X-rays to create images for diagnosing various conditions.**

---

18) HOW IS THIS FUNCTION BEING DONE NOW, AND HOW WILL THIS EQUIPMENT IMPROVE PATIENT CARE? HOW SIGNIFICANT IS THE IMPROVEMENT?

**Faster and More Accurate Diagnoses, Reduced Radiation Exposure, Increased Comfort and Convenience, Improved Efficiency, Enhanced Communication. Overall, a new digital radiography room represents a significant investment in patient care**

---

19) WILL THE IMPROVEMENT RESOLVE A DOCUMENTED PROBLEM OR RESOLVE A PHYSICIAN COMPLAINT? WHAT?

**Will resolve the current EOL of our current X-ray machine which will occur on 12/2024.**

---

20) WHAT FINANCIAL IMPLICATIONS WILL THE PROJECT HAVE?

**Improved efficiency, reduced operating costs, and enhanced reputation can contribute to a positive return on investment.**

---

ANSWER QUESTION 21 ONLY IF THE PROJECT IS AN EMERGENCY ACTION

---

21) IDENTIFY WHAT HAPPENED AND WHY NORMAL APPROVAL COULD NOT WAIT. WAS VERBAL APPROVAL GIVEN? BY WHOM? IDENTIFY WHAT WAS DONE.

**This request is driven by the impending end-of-life (EOL) of our current radiography machine. Continued use poses risks of escalating costs, service disruptions, and compromised patient care due to lack of manufacturer support and parts. A new system is urgently needed to ensure reliable, high-quality imaging services.**

## Capital Budget Request Form

*(To be completed for all individual expenditures/projects >\$5000 in accordance with Capital Expenditure Policy)*

Date Submitted: November 7, 2024

1. **Project Type**      Equipment      Software      Facilities      Other: \_\_\_\_\_

2. **Project Details**

Requestors Name: Bob Easterday

Department: Plant Operations

Project Name: Replace Medical Air Compressor

Amount requested: \$12,707.00

Useful Life (years): 10 years

Item: Ohmeda Medical Air scroll compressor

Manufacturer: Ohmeda

Model#: DC688183

Included in Fiscal Year Budget:      Yes      No

Priority:      High      Medium      Low

Desired Project Timing

Start Date: November 11, 2024     Estimated Completion Date: January 15, 2024

3. **Project Description/Justification**

*(Include a detailed description of the project and justification. Attach additional documentation as necessary.)*

Existing medical air compressor failed and will not compress the air for the surgery department. Rebuild kit for the 30 year old compressor is not available, so the compressor needs to be replaced.

**3. Comparable Services Analysis**

*(Provide a breakdown of costs from comparable vendors Please attach quotes)*

| Vendor   | Recommended Vendor (Y/N) | Amount \$   |
|--|--------------------------|-------------|
| Beacon Medaes  | Y                        | \$12,707.00 |
| The above company is the company   |                          |             |
| that does all of the hospitals medical gas work through the Premier System |                          |             |
|  |                          |             |

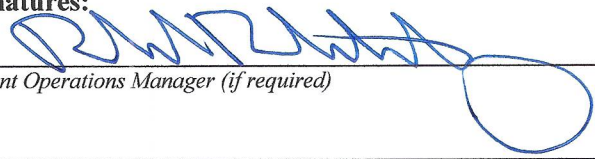
**4. Authorization**

Involves Facilities:  Yes\*  No

Involves Technology:  Yes\*  No

*\* Yes to either of the above requires Plant Operations Manager and/or CIO approval.*

**Signatures:**

  
 \_\_\_\_\_  
*Plant Operations Manager (if required)*

11/7/24  
 \_\_\_\_\_  
*Date*

\_\_\_\_\_  
*CIO (if required)*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*CFO*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*CEO*

\_\_\_\_\_  
*Date*

**5. Administration Use Only**

Finance Committee Approval Date: \_\_\_\_\_

Board of Directors Approval Date: \_\_\_\_\_

Notes:



November 07, 2024

KERN VALLEY HOSPITAL  
MEDICAL AIR NEW PUMP  
1001519518  
6412 LAUREL AVE.

LAKE ISABELLA, CA 93240

**Service Quotation    BTSCE24-0867-00**

We appreciate your interest in BeaconMedæS.

BeaconMedæS services range from a one-time breakdown repair to a comprehensive service plan. Technical Services are executed according to the manufacturer's recommendations and a complete diagnostics report is provided after each visit.

Having your medical gas equipment serviced by our experienced, factory-trained service technicians will ensure service is properly carried out, resulting in higher operational efficiency. We only use Genuine Parts and Lubricants, which will protect your investment and guarantee high performance levels.

BeaconMedæS is always available to provide you solutions for all of your medical gas system needs, from generation to point of use, guaranteeing the best performance from your whole system. Genuine parts and lubricants are kept in stock and our service technicians who are always up to date with our maintenance standards will provide you with the best service in the market.

Should you require additional information on this quotation or any of our other service products, please feel free to contact me directly at any time.

Kind regards,

**Cindy Eropkin (24908)**

BeaconMedæS

Santa Ana, CA

Cell: (714) 305-9036

**November 07, 2024**

**Quote ID: BTSCE24-0867-00**

**MEDICAL GAS TECHNICAL SERVICE QUOTE SUMMARY**

**Total price for the service contained in the attached Quote is 12,352.00 (USD)**

- Shipping, applicable taxes, options or additional items are not included in price above
- Services performed during normal business hours, Monday to Friday 8am to 5pm, unless otherwise specified
- Payment Terms Net 45 unless otherwise noted

**Estimated ground freight charges for standard deliveries. Special charges and fuel surcharges extra. (Not included in Summary Price) 355.00 (USD)**

**Total Price w/o Options, Extras or Fuel Surcharges (Summary Price + Est. Freight Charges) 12,707.00 (USD)**

**Notes:**

Thank you for choosing BeaconMedaes as your medical gas system provider.

The attached proposal includes parts and labor the New Pump for the Ohmeda Medical Air SN#-DC686183/DC686184.

Work will be performed in accordance with NFPA99 standards.

Please sign and return this quote to me with your P.O. if you wish to proceed. Please include the quote number on the PO.

**PAYMENT TERMS:**

**Shipping Point of Origin**

**PREPAY AND ADD**

**DELIVERY:**

Net 45 - Unless otherwise Noted

**REMIT TO: BEACONMEDAES LLC**

**Dept 3234, PO Box 123234**

Consult Service Coordinator for Delivery Period

**Dallas, TX 75312-3234**

The pricing in this proposal is subject to expire within 30 days. This quotation supersedes all previous quotations issued by BeaconMedaes. By acceptance, Buyer also agrees to delivery of all merchandise included herein within 90 days from notice of acceptance is received by seller. This quotation is subject to BeaconMedaes Terms and Conditions set forth at the end of this quotation . By signing below, you agree that the attached Beacon Medaes Terms and Conditions prevail.

**Submitted on behalf of BeaconMedaes:**

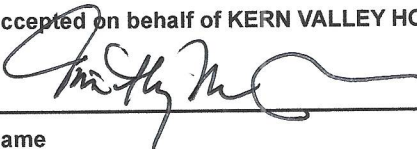
Cindy Eropkin (24908)

BeaconMedaes

Santa Ana, CA

Cell: (714) 305-9036

**Accepted on behalf of KERN VALLEY HOSPITAL**



Name

*CEO*

Position

*11/7/24*

Date

**Purchase Order Number**

All purchases orders to be issued to BeaconMedaes.  
(Hard Copy PO required For purchases greater than \$5000.00)

**PROJECT: KERN VALLEY HOSPITAL**  
**MEDICAL AIR NEW PUMP**

Quote ID: BTSCE24-0867-00

**Base Bid**

| <u>Qty</u> | <u>Part Number</u>                       | <u>Description</u>   | <u>Unit Price</u> | <u>Ext Price</u> |
|------------|--|--|-------------------|------------------|
| *****      | OHMEDA MEDICAL AIR SN#-DC686183/DC686184 |  |                   |                  |
| 1          | SN#: DC686183                            | DC686183 OHMEDA MEDICAL AIR SCROLL                               |                   |                  |
| (1)        | KIT09-054                                | LL AIR 7.5HP RETROFIT KIT G-SE RIES<br>COMPRESSOR, LTM AND LPS S | 8,722.00          | 8,722.00         |
|            |  | Service Charge   |                   | 3,330.00         |
|            |  | Service Charge   |                   | 300.00           |



**1.GENERAL:** As used herein, "BeaconMedaes" means BeaconMedaes LLC. "Purchaser" means the entity purchasing the Products or Services from BeaconMedaes. "Products" as used herein includes any equipment, machine, part, accessory, system, item and/or service sold by BeaconMedaes to Purchaser. "Services" as used herein includes any and all repairs, installations, start up, preventive maintenance, performance verification, calibration, training and/or other service performed offered or performed by BeaconMedaes for Purchaser. All bids, quotations, acknowledgements, offers, and sales by Seller are subject to and expressly conditioned upon these Terms and Conditions of Sale. BeaconMedaes' sale of any Products or Services is expressly conditioned on Purchaser's assent to these Terms and Conditions of Sale. Any acceptance of BeaconMedaes' offer is expressly limited to acceptance of these Terms and Conditions of Sale. Any terms or conditions (previously, contemporaneously, or hereafter) provided by Purchaser which add to, vary from, or conflict with these Terms and Conditions of Sale are hereby expressly objected to and rejected. Where terms and conditions of sale between Purchaser and BeaconMedaes are conflicting or inconsistent, BeaconMedaes Terms and Conditions shall prevail.

**2.HOURS OF OPERATION/RESPONSE TIME AND COVERAGE:** BeaconMedaes are generally available Monday through Friday from 8:00 a.m. to 5:00 p.m. The Purchaser will be provided with the telephone number of BeaconMedaes' assigned field engineer. Upon receiving a telephone request for service from the Purchaser, the field engineer will make reasonable efforts to respond to the Purchaser by telephone within 4 hours from the time the message was received. Requests for service will be assessed and ranked according to severity with the most severe problems receiving attention before less severe problems. BeaconMedaes will make reasonable efforts to have BeaconMedaes personnel arrive at the Purchaser's site within 12 hours from the time the determination is made by BeaconMedaes that an on-site visit is warranted. In the event of an emergency situation, BeaconMedaes' technical services are available outside of the normal business hours stated herein for an additional charge.

**3.PURCHASER'S DUTY OF ROUTINE MAINTENANCE:** Scheduled maintenance services provided by BeaconMedaes are ancillary to, and not a substitute for, the Purchaser's full compliance with the routine maintenance instructions, equipment, and operations manuals, accompanying labels, inserts, and other documentation provided for each item of equipment by equipment manufacturers, including BeaconMedaes. The Purchaser's personnel should be completely familiar with the instructions and contents of routine maintenance instructions, equipment and operations manuals, accompanying labels, inserts, and other documentation and implement them accordingly.

**4.EXCLUSION:** BeaconMedaes will not be obligated to provide the following services or products:

- A) Services or repairs required as a result of modification or repair by anyone other than authorized BeaconMedaes' personnel
- B) Repair of damages caused by external factors, including, but not limited to: loss or damage resulting from the element, misuse, abuse, or the operation of the Equipment in improper environments, including, but not limited to, locations having defective or inadequate power sources, static electricity, or excessive interference caused by external sources
- C) Service necessitated to comply with changes in the regulations of any governmental body or agency
- D) Consumable items such as medical gases, batteries, lubricants and oils (unless listed within BeaconMedaes' quotation).

**5.PRICES AND TAXES:** All prices shown are F.O.B. BeaconMedaes' plant. Unless Purchaser instructs BeaconMedaes otherwise, BeaconMedaes will select a carrier and arrange shipment, and appropriate freight, packing and related charges will be added to the invoice. Except as expressly set forth on the face hereof, prices do not include customs duties or sales, use, excise or other taxes. All such taxes and all personal property taxes assessable on the Products after delivery to carrier shall be paid by the Purchaser.

**6.TERMS AND METHOD OF PAYMENT:** Payment is due by one of the following methods: (a) prepayment in advance of shipment (by wire transfer or means that will provide available funds prior to shipment); or (b) C.O.D. with payment in certified funds (C.O.D. terms are only available for shipments to points within the U. S.); or (c) by irrevocable letter of credit payable thirty (30) days after invoice date by a bank acceptable to BeaconMedaes (with all fees and charges to be paid by applicant). However, if open account credit is granted (which is subject to BeaconMedaes' continuing approval), then payment shall be due and payable in full forty-five (45) days after invoice date. Service charges of 1-1/2% per month or, if less, the maximum permitted by applicable law may be charged on past due amounts. BeaconMedaes hereby reserves a security interest in the Products sold hereunder and proceeds thereof to secure the purchase price of such Products.

**7.DELIVERY, RISK OF LOSS, RETURNS:** Times between order and delivery of Products may vary. BeaconMedaes shall not be responsible for any loss or liability suffered by Purchaser as a result of failure or delay in the delivery of Products. If BeaconMedaes obtains insurance, BeaconMedaes shall in its sole discretion determine the insurance carrier and the packaging for the Products. Risk of loss of or damage to the products shall pass to Purchaser on delivery by BeaconMedaes to a common carrier for shipment. Purchaser shall reimburse BeaconMedaes for any insurance obtained covering risks involved in transporting Products to Purchaser, but BeaconMedaes is not required to obtain such insurance. All parts are subject to restock fees, if applicable.

**8.WARRANTY:** Subject to the terms below, services provided by BeaconMedaes are warranted to be free from material defects in workmanship for ninety (90) days from the date services are provided. In the event of a valid warranty claim, BeaconMedaes will attempt to restore the equipment previously serviced by BeaconMedaes to good working order during normal business hours. All replacement parts, components, modules, or units (collectively, "Parts") supplied under any Agreement are warranted against defects in workmanship and material for six(6) months from the date provided. BeaconMedaes' sole responsibility under this warranty will be to repair or replace any defective Parts. Analytical testing does not include any warranty except as to the material accuracy of the results of the testing at the times and locations recorded. Analytical testing should not be confused with, or considered a replacement for, equipment maintenance recommended by the equipment manufacturer. This warranty does not cover repairs or other service made necessary by abuse, misuse, negligence, accident, catastrophe, act of God or any malfunction resulting from maintenance, improper repair, damage and /or alteration by anyone other than BeaconMedaes.

THE REMEDY SET FORTH ABOVE SHALL BE THE PURCHASER'S EXCLUSIVE REMEDY. IN NO EVENT SHALL BEACONMEDAES' LIABILITY ON ANY CLAIM FOR ANY SERVICE OR PRODUCT FURNISHED, EXCEED THE DOLLAR AMOUNT WHICH BEACONMEDAES WAS PAID FOR THE SPECIFIC SERVICE OR PRODUCT WHICH ALLEGEDLY GAVE RISE TO THE CLAIM. NO OTHER WARRANTY IS EXPRESSED OR IMPLIED (INCLUDING WITHOUT LIMITATION ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR ANY WARRANTY BASED ON COURSE OF DEALING, COURSE OF PERFORMANCE, OR USAGE OF TRADE). THERE IS NO EXPRESS OR IMPLIED WARRANTY BY BEACONMEDAES OTHER THAN THAT DESCRIBED HEREIN. IN NO EVENT SHALL BEACONMEDAES BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL, OR PUNITIVE DAMAGES.

**9.LIMITATION OF LIABILITY:** IN NO EVENT SHALL BEACONMEDAES BE LIABLE TO PURCHASER OR ANY OTHER PERSON FOR REPROCUREMENT COSTS, LOST PROFITS, LOSS OF USE, OR INCIDENTAL SPECIAL OR CONSEQUENTIAL DAMAGES, EVEN IF BEACONMEDAES HAS BEEN ADVISED OF THE POSSIBILITY THEREOF, ARISING OUT OF OR IN CONNECTION WITH THE SALE, DELIVERY, INSTALLATION, USE LOSS OF USE, REPAIR OR PERFORMANCE OF THE PRODUCTS OR SERVICES, INCLUDING ALL ADDITIONS TO AND REPLACEMENTS OF THE PRODUCTS, OR ANY FAILURE OR DELAY IN CONNECTION WITH ANY OF THE FOREGOING. IN NO EVENT SHALL BEACONMEDAES' LIABILITY ARISING IN CONNECTION WITH ANY PRODUCT(S) OR SERVICE(S) SOLD OR TO BE SOLD HEREUNDER (WHETHER SUCH LIABILITY ARISES FROM A CLAIM BASED ON CONTRACT, WARRANTY, TORT, OTHERWISE) EXCEED THE ACTUAL AMOUNT PAID BY PURCHASER TO BEACONMEDAES FOR THE PRODUCTS OR SERVICES INVOLVED IN SUCH CLAIM. THIS SECTION SHALL NOT BE DEEMED TO PRECLUDE ANY LIABILITY WHICH, UNDER APPLICABLE PRODUCTS LIABILITY LAW, CANNOT LEGALLY BE PRECLUDED BY CONTRACT.

**10.PATENT INDEMNITY:** BeaconMedaes shall defend or settle, at its own expense, any suit or proceeding against Purchaser in a United States court for direct infringement by the Products of any duly issued U.S. patent. BeaconMedaes shall pay all damages and costs, not exceeding the total purchase price of such Products, finally awarded against Purchaser in any such suit or proceeding because of direct infringement. BeaconMedaes' obligations under this section are conditioned on BeaconMedaes receiving (a) prompt notice from Purchaser of commencement of any suit or proceeding or any claim of infringement, (b) copies of all written communications relating to such suit or proceeding or claim of infringement and (c) full assistance, information, cooperation and authority from Purchaser with respect to the defense or settlement of same. BeaconMedaes shall not be bound by any settlement made without BeaconMedaes' prior written consent.

BeaconMedaes shall have no obligations or liability pursuant to this section or otherwise in connection with any actual or alleged patent infringement based on (i) use of any Products in combination with any product, part or accessory not manufactured by BeaconMedaes, (ii) use of any Product in a manner not recommended by BeaconMedaes or for which it was not designed, (iii) any Product that has been altered or modified in any way by anyone other than an employee or agent of BeaconMedaes, or (iv) any Product manufactured in accordance with specifications supplied by Purchaser or any party other than BeaconMedaes. This section states BeaconMedaes' sole and exclusive liability for any claim of any third party by way of infringement or the like.

**11.PRODUCT MARKINGS:** Purchaser shall not remove or alter any tags, labels or identifying markings placed by BeaconMedaes on any Products or their packaging.

**12.EXCUSABLE DELAYS:** If the performance of any obligation, except for payment of monies due, is prevented, restricted or interfered with by reason of any act or condition whatsoever beyond the reasonable control of the affected party, the party so affected, upon giving prompt notice to the party to whom performance is due, shall be excused from such performance to the extent of such prevention, restriction, or interference.

**13.CANCELLATION/CHANGES:** Any changes, deviations or request for cancellation required by the Purchaser as to any Products after BeaconMedaes' acceptance Purchaser's order must be approved in writing by BeaconMedaes. If BeaconMedaes approves such changes, deviations or cancellation, all expenses incurred up to the time of the approved change, deviation or cancellation will be paid by Purchaser.

**14.MISCELLANEOUS:** Purchaser's purchase orders and these Terms and Conditions of Sale shall be governed by the laws of the State of South Carolina(excluding laws governing choice of law. With respect to these Terms and Conditions of Sale, no representation, promise, waiver, amendment or modification shall be binding on either Purchaser or BeaconMedaes, as a warranty or otherwise, unless it is in writing and signed on behalf of such party by a duly authorized representative.

**15. TRADE COMPLIANCE**

Any quotation is legally binding upon BeaconMedaes only after you have received a written acceptance from BeaconMedaes of any order from you based on that quotation and BeaconMedaes can at any point in time withdraw our quotation.

By placing the order you certify that the order will not be used for any purpose connected with chemical, biological or nuclear weapons, or missiles capable of delivering such weapons, nor any other purpose prohibited by applicable law.

Furthermore, you certify that you will comply with applicable local and international foreign trade and customs requirements or any embargos or other sanctions.

You will immediately notify BeaconMedaes in writing of any breach of this statement

We shall not be obligated to fulfill a binding order or agreement or any part thereof or related to it nor liable for its non-fulfillment, if such fulfillment is prevented by any impediments arising out of applicable local and/or international foreign trade and customs requirements or any embargos or other sanctions. BeaconMedaes shall have the right to terminate a binding order or agreement or any part thereof or related to it, with immediate effect and without prior notice, if fulfillment is prevented by any impediments arising out of applicable local or international foreign trade and customs requirements or any embargos or other sanctions. The customer shall indemnify BeaconMedaes for any direct or indirect damages arising in consequence of any breach of this statement.

REVISED 08/2023

**DO YOU HAVE ENOUGH  
KNOWLEDGE ABOUT MEDICAL GAS SYSTEMS?**

**ARE YOU RESPONSIBLE FOR MAINTAINING THE MEDICAL  
GAS DELIVERY SYSTEM IN A HEALTHCARE FACILITY?**

**DO YOU INSTALL PIPED MEDICAL GAS SYSTEMS?**

**DO YOU DESIGN PIPED GAS SYSTEMS FOR THE  
HEALTHCARE OR LABORATORY INDUSTRY?**

➤ *Professionals need expert education and accreditation  
requires they have the matching credentials.*

Both CMS (2012 Life Safety Code)- K907 and NFPA 99 (Health Care Facilities Code) state the following: "Persons maintaining systems are qualified as demonstrated by training and certification or credentialing to the requirements of ASSE 6040."

MyMedGas by BeaconMedaes offers the Medical Gas Training you need to maintain this compliance.



**NOW WITH MYMEDGAS BY BEACONMEDAES WE ARE BRINGING  
OUR EDUCATION SOLUTIONS DIRECTLY TO YOU.**

## **YOUR PARTNER IN MEDICAL GAS EDUCATION & SAFETY**

Since we are known for education, we are often asked about credentialing and CEU opportunities. To assure our client's education is the best they can obtain, we offer classes and credentials through MyMedGas. All courses through MyMedGas are available for on-site and on-line instruction. Our course list is constantly evolving to meet your needs.

Healthcare facility managers, risk managers and hospital administrators need to ensure the piped medical gas systems in their facilities are in full compliance to the local standards. **MyMedGas by BeaconMedaes** allows you to manage piped medical and laboratory gas compliance all in one central location.

**WE OFFER A WIDE VARIETY OF PROFESSIONAL ONLINE AND SPECIFIC ON-SITE EDUCATION SOLUTIONS INCLUDING:**



**Medical Gas Basic Series (Online)**

This fundamentals course walks you through the basics of pipe medical gas systems including Alarms, Medical Air and Vacuum Systems.

**Design of medical gas systems (On-site)**

This hands on course will take you through the process of designing medical gas systems for all sizes of medical facilities.

**Generalist (NFPA/ASSE 6005 On-site and coming online soon)**

This beginner credentialed course is concentrated for individuals interested in learning about Medical Gas and Vacuum systems, their use as well as installation and maintenance within a health care facility.

**Installation (NFPA/ASSE 6010 On-site and coming online soon)**

This comprehensive credentialed course provides both the technical methods of medical gas pipeline brazing as well as NFPA requirements for installing medical gas and vacuum systems within a health care facility.

**Inspection (NFPA/ASSE 6020 On-Site and coming online soon)**

This credentialed course provides qualified individuals the necessary background to inspect piped Medical Gas and Vacuum systems in accordance with NFPA within a health care facility.

**Maintenance (NFPA/ASSE 6040 On-site and online)**

This credentialed comprehensive course is designed to provide core NFPA requirements for the proper maintenance of Medical Gas and Vacuum systems.

**NFPA Code Changes (On-site and coming online soon)**

This in-depth course provides an overview of the latest changes in the NFPA 99 Code.

**General Re-certification (NFPA/ASSE 6000 Refresher online soon)**

This refresher course is for ASSE 6005, 6010, 6020 & 6040 customers that covers the changes in the NFPA 2018 edition.

TAKE YOUR TRAINING TO THE NEXT LEVEL

**IMPROVE YOUR SKILLS OR ATTAIN YOUR CREDENTIALS,  
BUILD YOUR MEDICAL GAS COMPETENCE TODAY!**



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# POWERS

POWERS PYLES SUTTER & VERVILLE PC

**William von Oehsen, Principal**  
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202-872-6765  
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October 29, 2024

*VIA E-MAIL*

Timothy McGlew  
Chief Executive Officer  
Kern Valley Healthcare District  
6412 Laurel Avenue  
Mountain Mesa, CA 93240

**Re: 340B Engagement**

Dear Mr. McGlew:

This letter follows up our recent conversation regarding the interest of Kern Valley Healthcare District (“KVHD”) in retaining Powers Pyles Sutter & Verville PC (the “Firm”) to assist it in addressing issues related to the federal drug discount program established under Section 340B of the Public Health Service Act (“340B Program”). It is our understanding that the Firm would provide guidance to KVHD on compliance, transactional and related matters involving the 340B program, including preparation of 340B policies and procedures, hiring consultants to perform 340B mock audits, addressing payer claims identification requirements and complying with Medi-Cal billing standards. In the event that KVHD requests assistance in addition to the above services, the Firm shall provide the requested assistance upon the written request of KVHD.

The fees for our professional services will be based upon the Firm’s hourly rates for those lawyers and other Firm personnel who will perform services on your behalf. Our lawyers’ current hourly rates range from \$480 to \$800 an hour, depending on the expertise and experience of the attorney providing the services. I will be the assigned attorney managing the project and my discounted billing rate is \$635 per hour. Much of the work, however, would be performed by associates and non-attorney professionals whose hourly rates are substantially lower and currently range from \$250 to \$400 per hour. Our hourly rates are adjusted annually; in preparing a statement for professional services, we will use our hourly rates that are in effect when our services were rendered. In addition to our fees, we typically expect to be paid for disbursements and other charges incurred on your behalf. Such items may include travel expenses, long distance telephone, facsimile transmission, document preparation, photocopying, messenger and delivery services, and computerized research.

It is our Firm’s practice to render a statement for professional fees, disbursements and other charges on a monthly basis. Thus, you should be able to keep track of our progress on a relatively current basis by reviewing the statement and the accompanying daily narrative of tasks performed on your behalf.

We expect payment to be made on a prompt basis. In the event our statements are not paid on a timely basis, we reserve the right to postpone or defer providing additional services or to discontinue our representation entirely. KVHD, of course, may terminate our services at any time at which time we will render a final statement for professional services which will be due upon receipt. Firm policy typically requires payment of a \$5,000 retainer against which our initial fees and expenses will be applied.

Please note that the Firm serves as general counsel to Ryan White Clinics for 340B Access (“RWC-340B”) and outside counsel to 340B Health, which are associations of Ryan White clinics and 340B hospitals, respectively. As a result, the Firm advises RWC-340B, 340B Health and its members on a variety of legal issues. RWC-340B and 340B Health members and other 340B providers, as well as vendors or other parties working on behalf of 340B providers, from time to time seek to retain the Firm to advise them with respect to 340B requirements. This may result in the Firm being asked to provide legal advice to two or more clients that are 340B providers operating in overlapping service areas or vendors providing 340B-related services or products relevant to existing clients.

The Firm is not aware of any matter involving KVHD and any other client of the Firm that would pose an actual conflict of interest under the District of Columbia Rules of Professional Conduct. We believe that our representation of 340B Health, RWC-340B and various other 340B providers and vendors would not adversely affect our ability to represent KVHD zealously and diligently, as required by the Rules of Professional Conduct, and that our representation of KVHD would not adversely affect our ability to represent other 340B clients zealously and diligently.

In addition, as a matter of Firm policy, and in order to avoid any question or potential conflict under the Rules of Professional Conduct, the Firm makes this disclosure to you that it now or in the future may represent clients that are either (1) 340B Program participants with existing or possible future relationships with KVHD, or (2) 340B vendors or related business entities providing services and/or products relevant to KVHD. As indicated above, in the absence of an actual conflict between KVHD and any other client, we do not believe that multiple representations would adversely affect our ability to diligently and zealously represent your organization.

If KVHD should become involved in a transaction, litigation, or other matter in which its interests are adverse to the interests of another client, the Firm may be required to withdraw from the representation of KVHD, the other client, or both. The resolution of this issue would depend on the circumstances surrounding the matter and would be resolved in accordance with the applicable Rule of Professional Responsibility.

By signing this engagement letter, you acknowledge that we have disclosed the issues raised by the Firm’s representation of other 340B clients as discussed above, that KVHD wishes to proceed with our representation of the organization at this time under these circumstances, and that KVHD consents to the Firm’s continuing representation of other 340B clients in connection with providing advice on compliance with the requirements of the 340B Program.

Please also note that we will preserve the confidentiality of information you provide us consistent with applicable law including the rules of professional responsibility of the District of Columbia Bar. We recognize that information of a nonpublic nature that is provided to the Firm by or on your behalf is confidential, and may not be released or made available to third parties without KVHD’s prior written consent, except as required in the course of representing KVHD. KVHD agrees, however, that, with

respect to Firm brochures or other material or information regarding the Firm and its practice, we may identify KVHD as a Firm client; provided, however, that without KVHD's prior written consent, we will not identify the nature of the representation or utilize any logo, trademark or other similar intellectual property of KVHD.

The Firm recently adopted a new record retention policy. Under that policy, Powers does not retain records that do not have legal significance or which Powers has no obligation to preserve under the rules of the District of Columbia bar. In addition, Powers is not obligated to permanently maintain records pertaining to inactive matters. Upon conclusion of this matter, Powers may contact you to make arrangements for the return, or destruction, of relevant papers and other materials. If a matter has been inactive for five years or more, Powers will attempt to contact KVHD regarding the disposition of records in our files and, unless KVHD provides us with other directives, KVHD authorizes us to destroy or return those records at our discretion.

We very much appreciate the opportunity to work with you on this matter. If the terms of our engagement as described in the letter are satisfactory, please sign the enclosed copy of this letter and return it to me. Our representation will become effective after we receive an executed copy of this letter and the requested \$5,000 retainer.

Sincerely,



William von Oehsen

FOR POWERS PYLES SUTTER & VERVILLE, PC

I have read and understand the above letter setting forth our obligations concerning the payment of legal fees to the firm of Powers Pyles Sutter & Verville, PC and agree to be bound by the terms of this letter. This letter is for your files.

ACCEPTED AND AGREED TO:

KERN VALLEY HEALTHCARE DISTRICT

---

Timothy McGlew  
Chief Executive Officer

**KVHD**

**Patient Statistics**

**Thirteen Months Ended October 31, 2024**

| STATISTICS                             | Actual<br>10/31/2023 | Actual<br>11/31/2023 | Actual<br>12/31/2023 | Actual<br>1/31/2024 | Actual<br>2/29/2024 | Actual<br>3/31/2024 | Actual<br>4/30/2024 | Actual<br>5/31/2024 | Actual<br>6/30/2024 | Actual<br>7/31/2024 | Actual<br>8/31/2024 | Actual<br>9/30/2024 | Actual<br>10/31/24 |
|--|----------------------|----------------------|----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------------|
| <b>Discharges</b>                      |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| [1] Acute                              | 21                   | 26                   | 27                   | 21                  | 30                  | 13                  | 23                  | 26                  | 30                  | 25                  | 32                  | 22                  | 27                 |
| [2] Swing Beds                         | 3                    | 1                    | 3                    | 3                   | 4                   | 2                   | 1                   | 4                   | 2                   | 4                   | 3                   | 2                   | 3                  |
| [3] Psychiatric/Rehab                  | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [4] Respite                            | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [5] Total Adult Discharges             | 24                   | 27                   | 30                   | 24                  | 34                  | 15                  | 24                  | 30                  | 32                  | 29                  | 35                  | 24                  | 30                 |
| [6] Newborn                            | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [7] Total Discharges                   | 24                   | 27                   | 30                   | 24                  | 34                  | 15                  | 24                  | 30                  | 32                  | 29                  | 35                  | 24                  | 30                 |
| <b>Patient Days:</b>                   |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| [8] Acute                              | 75                   | 123                  | 119                  | 97                  | 124                 | 58                  | 93                  | 99                  | 83                  | 72                  | 92                  | 80                  | 98                 |
| [9] Swing Beds                         | 15                   | 45                   | 90                   | 68                  | 49                  | 44                  | 52                  | 69                  | 66                  | 58                  | 52                  | 44                  | 51                 |
| [10] Psychiatric/Rehab                 | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [11] Respite                           | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [12] Total Adult Patient Days          | 90                   | 168                  | 209                  | 165                 | 173                 | 102                 | 145                 | 168                 | 149                 | 130                 | 144                 | 124                 | 149                |
| [13] Newborn                           | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [14] Total Patient Days                | 90                   | 168                  | 209                  | 165                 | 173                 | 102                 | 145                 | 168                 | 149                 | 130                 | 144                 | 124                 | 149                |
| <b>Average Length of Stay (ALOS)</b>   |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| [15] Acute                             | 3.6                  | 4.7                  | 4.4                  | 4.5                 | 4.1                 | 4.5                 | 4.0                 | 3.8                 | 2.8                 | 2.9                 | 2.9                 | 3.6                 | 3.6                |
| [16] Swing Bed                         | 5.0                  | 45.0                 | 30.0                 | 23.0                | 12.3                | 22.9                | 52.0                | 17.3                | 33.0                | 14.5                | 17.3                | 22.0                | 17.0               |
| [17] Psychiatric/Rehab                 | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [18] Total Adult ALOS                  | 3.8                  | 6.2                  | 6.9                  | 6.9                 | 5.1                 | 6.8                 | 6.0                 | 5.0                 | 4.7                 | 4.5                 | 4.1                 | 5.2                 | 5.0                |
| [19] Newborn ALOS                      | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [1]                                    |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| <b>Average Daily Census (ADC)</b>      |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| [20] Acute                             | 2.4                  | 4                    | 3.6                  | 3.1                 | 4.3                 | 1.9                 | 3.1                 | 3.2                 | 2.8                 | 2.3                 | 3                   | 2.7                 | 3.2                |
| [21] Swing Beds                        | 0.5                  | 1.5                  | 2.9                  | 2.2                 | 1.7                 | 1.4                 | 1.7                 | 2.2                 | 2.2                 | 1.9                 | 1.7                 | 1.5                 | 1.6                |
| [22] All Other Adult                   | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [23] Total Adult ADC                   | 2.9                  | 5.4                  | 6.7                  | 5.4                 | 6.0                 | 3.3                 | 4.8                 | 5.4                 | 5.0                 | 4.2                 | 4.6                 | 4.1                 | 4.8                |
| [24] Newborn                           | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| <b>Long Term Care:</b>                 |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| [25] SNF/ECF Resident Days             | 1235                 | 1253                 | 1328                 | 1344                | 1300                | 1379                | 1331                | 1427                | 1399                | 1421                | 1456                | 1390                | 1441               |
| [26] SNF/ECF Resident Discharges       | 1                    | 2                    | 0                    | 0                   | 1                   | 2                   | 1                   | 2                   | 1                   | 6                   | 4                   | 4                   | 1                  |
| [27] CBRF/Assisted Living Days         | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [28] Average Daily Census              | 39.0                 | 40.4                 | 42.9                 | 43.4                | 44.8                | 44.5                | 44.4                | 46.0                | 46.6                | 45.8                | 47.0                | 46.3                | 46.5               |
| <b>Emergency Room Statistics</b>       |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| [29] ER Visits - Admitted              | 19                   | 22                   | 26                   | 22                  | 25                  | 11                  | 27                  | 27                  | 21                  | 25                  | 27                  | 23                  | 24                 |
| [30] ER Visits - Discharged            | 317                  | 290                  | 302                  | 317                 | 339                 | 298                 | 322                 | 324                 | 407                 | 408                 | 414                 | 358                 | 352                |
| [31] ER - Urgent Care Visits           | 328                  | 290                  | 322                  | 300                 | 205                 | 267                 | 311                 | 297                 | 294                 | 306                 | 287                 | 261                 | 264                |
| [32] Total ER Visits                   | 664                  | 602                  | 650                  | 639                 | 569                 | 576                 | 660                 | 648                 | 722                 | 739                 | 728                 | 642                 | 640                |
| [33] % of ER Visits Admitted           | 2.92%                | 3.79%                | 4.17%                | 3.57%               | 4.80%               | 1.95%               | 4.27%               | 4.35%               | 2.91%               | 3.38%               | 3.71%               | 3.58%               | 3.75%              |
| [34] ER Admissions as a % of Total     | 79.17%               | 51.49%               | 95.67%               | 91.67%              | 73.53%              | 73.33%              | 112.50%             | 90.00%              | 65.63%              | 86.21%              | 77.14%              | 95.83%              | 80.00%             |
| <b>Outpatient Statistics:</b>          |                      |                      |                      |                     |                     |                     |                     |                     |                     |                     |                     |                     |                    |
| [35] Total Outpatients Visits          | 1005                 | 842                  | 682                  | 914                 | 958                 | 981                 | 1015                | 954                 | 892                 | 927                 | 1054                | 945                 | 1047               |
| [36] Observation Bed Days              | 16                   | 0                    | 0                    | 18                  | 15                  | 20                  | 16                  | 15                  | 12                  | 20                  | 19                  | 16                  | 21                 |
| [37] Clinic Visits - Primary Care      | 1238                 | 1170                 | 1019                 | 1184                | 1286                | 1157                | 1230                | 1191                | 918                 | 1390                | 1244                | 1146                | 1342               |
| [38] Clinic Visits - Specialty Clinics | 289                  | 253                  | 249                  | 163                 | 234                 | 196                 | 240                 | 179                 | 206                 | 265                 | 266                 | 199                 | 256                |
| [39] IP Surgeries                      | 2                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [40] OP Surgeries                      | 3                    | 2                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [41] Outpatient Scopes                 | 0                    | 0                    | 0                    | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                   | 0                  |
| [42] Retail Pharmacy Scripts           | 2981                 | 3000                 | 3039                 | 3201                | 3110                | 3145                | 3453                | 3503                | 3337                | 3989                | 4926                | 4710                | 5340               |
| [43] Clinic Visits-Mobile Van          | 18                   | 13                   | 85                   | 19                  | 10                  | 7                   | 7                   | 6                   | 0                   | 0                   | 0                   | 0                   | 11                 |
| [44]                                   | 200.06               | 197.97               | 195.03               | 215.48              | 223.61              | 213.69              | 213.85              | 207.72              | 211.34              | 204.38              | 213.21              | 211.50              | 212.15             |
| [45] FTE's - Paid                      | 224.83               | 222.20               | 219.67               | 234.56              | 237.27              | 235.71              | 234.78              | 230.81              | 233.43              | 233.51              | 237.06              | 235.46              | 234.50             |
| [46] Case Mix Index -Medicare          | 0.9752               | 1.1621               | 1.1423               | 1.5470              | 1.1506              | 1.1810              | 0.8874              | 0.8723              | 0.9117              | 1.1386              | 0.9526              | 0.9464              | 1.1602             |
| [47] Case Mix Index - All payers       | 1.1070               | 1.0516               | 0.8912               | 1.1254              | 1.1131              | 1.1059              | 1.0098              | 0.8569              | 0.8642              | 1.1197              | 0.9707              | 0.9893              | 0.9767             |